



The Chamber *progress*



Celebrate the 19th annual Danville Fall Crafts Festival on October 23 & 24 in beautiful downtown Danville sponsored by the Danville Area Chamber of Commerce and the Town of Danville.

It's a perfect time to visit Hartz Avenue with all its fall colors as 200 artists from all across the country share their creative talents at this family-friendly event with their colorful paintings, hand crafted jewelry, vibrant photographs, hand blown glass, whimsical ceramics, unique wood crafts, and much more.



In addition, the ever-popular Glass Pumpkin Patch will be returning on Prospect with hundreds of glass pumpkins in various colors and shapes. Then stroll through the event and enjoy the entertainment throughout as they serenade you while you experience all that it has to offer. The hometown Halloween parade on Saturday at 10am, safe trick-or-treating for the kids, Next Step Dance as they entertain the crowds with their talented dancers, kids' activities, and gourmet food. Don't forget to stop by the Danville Area Chamber of Commerce Beverage Garden for a fine wine or microbrew while visiting with friends.

Come out and enjoy the Danville Fall Crafts Festival from 10am – 5pm on October 23 & 24. To add to this free-admission event, there is unlimited parking in all city-owned parking lots and on at street curbside parking spaces. We hope to see you there!

For more information please call 925.837.4400 or www.mlproductions.com.

DANVILLE AREA CHAMBER OF COMMERCE
PRESENTS

*19th Annual Business Showcase,
Food & Wine Event*

September 16, 2010, 5:00-8:30 pm

*Food, Wine, Live Music & Networking!
Exhibit or Attend!*

**Build Your Business
Reach hundreds of new customers
exhibit at the
Business Showcase, Food & Wine Event
Reserve Your Space Now**

**Entrance fee \$15 in advance or
\$20 at the door**

To purchase tickets visit

www.danvilleareachamber.com

or call 925.837.4400



SEMPTEMBER - OCTOBER 2010

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www.danvilleareachamber.com

Member of the Month

Tower Grille

Gordon Clark
301 Hartz Ave, Ste 103 & 104
Danville, CA 94526
925.820.6996
towergrille.com
towergrille@hotmail.com

Gordon Clark has been in the Danville area since the early 90s. Gordon grew up in Europe and fell in love with the Bay Area. "I love the proximity to the mountains, the coast, the fabulous dining and the supportive community this area has." Gordon has been the owner of Tower Grille and a Danville Area Chamber Member for over three years.



Gordon participates in some way in every event the Chamber has. From being an on-course sponsor serving Tower Grille's delicious meatballs at the golf tournament, to donating the wine for the various dinners, be it golf tournament, the Installation Dinner or wine for the street faires... Gordon is always willing to support the Chamber and the community he lives in.

President/CEO
Melony Newman
ceo@danvilleareachamber.com

Membership Services
Karen Lochner
membership@danvilleareachamber.com

Office Manager
Debra Long
office@danvilleareachamber.com

Events Coordinator
Martha Husak
events@danvilleareachamber.com

Maximize Your Membership

Dear Members,

What a great summer of exciting Chamber activities we have enjoyed. More than 150 Chamber Members, golfers and non-golfers alike, maximized their membership through participation in the Chamber's summer highlight event, The "Aloha Golf Classic". Once again our fun-filled tournament was a success. Special thanks to Joe Buenavista with Merrill Lynch for his leadership overseeing the golf committee. Joe serves our community in many ways including our Chamber board. Hat's off to Larry Marx and his crew at Diablo Country Club. They made this year's event special and memorable. Thanks also to the Chamber members who generously donated items to the Raffle, Silent and Live auction as well as sponsoring holes. What a great way to showcase their services and maximize the value of their membership.



If you missed any of these terrific events, don't despair, we have even more opportunities for you to "Maximize your Membership". You can meet other Chamber Members, network for a bit and attend our Mixers held on the second Thursday of the Month. Don't forget to invite a friend. You can earn a cash prize through our "Drive to Thrive" membership program by enrolling a new member.

Now is the time to mark your calendar for our annual "Business Showcase, Food and Wine Event" on September 16th from 5-8:30 pm. It's an opportunity to reach hundreds of new customers. Visit chamber website for details. I look forward to seeing you there.

Joe Combs
Chairman of the Board

Mission Statement:

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



Business Showcase, Food & Wine Event continued

Hosted by: *Scott's Catering*

Culinary Extravaganza:

Bridges Restaurant
Celebrations On The Bay
El Nido Mexican Restaurant
Esin Restaurant • Faz Restaurant & Bar
Incontro Ristoranti
Kinder's Meats Deli BBQ
Lori's Legendary Cookies • Maria Maria
N & N Chocolates • Patrick Davids
Raffine Chocolates
Scott's Catering & Services • The 202 Grill
Thyme To Eat • Tower Grille
Wild Vine Hideaway • YellowWood

Liquid Refreshments:

Bottled water provided by various
businesses,
Ice donated by Safeway Blackhawk
Wine tasting at various booths
on all 3 levels

Showcase Sponsors:

Elite MD

Business Sponsors:

Blackhawk Country Club
Blackhawk Plaza
Crow Canyon Country Club
Lehrer and Son Construction, Inc.
San Ramon Valley Times
TwigsStudio Danville/Ria Sim Design

Photo Opportunity by

Nicole Gee Photography and
YJM Photography

From the President's Desk



To Our valued members:

The fall season is fast approaching. School has resumed and the days are shorter. We had a successful and well attended Golf tournament, even in these challenging economic times. We are looking forward to a similar experience with our annual Business Showcase, Food & Wine event on Sept 16th. This is a gorgeous and elegant venue at the Blackhawk Museum. We have some new faces and businesses participating. Come experience the variety of businesses and restaurants, while tasting wine and mingling with friends. It's a great value, too!

The Pleasanton Chamber is hosting the Tri Valley Mayors Summit on October 5th at the Palm Center. It is an opportunity to hear first hand about their respective cities.

The Fall Crafts festival and the Lighting of the Old Oak Tree will be here before you know it! For event details, visit the Chamber website, www.danvilleareachamber.com

Finally, The "Shop Local" phrase is more important than ever. The purpose is to remind us to shop locally when possible. Small business owners are dependant on your business. But it also means your tax dollars stay in the community. When I see a restaurant full or see shoppers leaving a retail shop with purchases, that means success to me.

I look forward to proudly serving you and the business community.

Melony Newman
President and CEO
ceo@danvilleareachamber.com

Business Briefcase



Donna Read
A Dress Change has moved to
125 Railroad Ave., # B
adresschange@sbcglobal.net
adresschangeconsignment.com
925. 855.5581

Rick Silva
B2B Networking has a new
telephone number
510.755.4556
www.b2bgathering.com
rick@b2bgathering.com

***A Tribute to the Members
Who Support Us...***

Thank you for renewing your membership and
supporting the local business
community and your Chamber of
Commerce.

Please patronize our
loyal Chamber members.

June 1, 2010-August 10, 2010

****MEMBER FOR OVER 20 YEARS****

San Ramon Regional Medical Center 27

****MEMBER FOR 20 - 11 YEARS****

Collis & Ramos, CPA's 20
Uncle Yu's Szechuan 20
East Bay Municipal Utility Dist 19
Dr. Glen Weber, San Ramon Veterinary Hospital 18
CMG Mortgages, Inc. 16
Edward Jones 15
Central Contra Costa Sanitary District 13
Pleasant Care Medical Associates 13
Danville Rehabilitation 13
AT&T 12
AlphaGraphics Tri-Valley 11
Hospice of the East Bay 11
Allied Waste Services 11
Mechanics Bank 11

****MEMBER FOR 10 - 2 YEARS****

Saf Keep Storage 10
Eugene O'Neill Foundation Tao House 10
California State Automobile Association 10
Navlet's Garden Center 10
Alamo Plaza 10
Printographix 9
Karmont Development, Inc. 9
RNL Enterprises 8
MLA Productions 8
Video Unlimited 7
Role Players Ensemble Theatre 6
Wells Fargo Bank 5
Bank of America Home Loans 5
Cresco Xpress Tool & Equipment Rental 4
Todd Flavio, Bank of America Home Loans 4
Celebrations on the Bay 4
New Life Church 4
The Basket Lady 3
The Bridges Golf Club 3
Danville Law Group 2
The Heritage Pointe Senior Apts 2
Chow Restaurants 2
Crow Canyon Executive Park 2
Soroptimist San Ramon Valley 2
Lazarex Cancer Foundation 2
The Vine at Bridges 2

****MEMBER FOR 1 YEAR****

Danville Ink, Tattoo, Piercing & Jewelry 1
Danville Yoga Center 1
C2 Style 1
ActionCOACH 1
Brandy Ho's Hunan Food 1
Chris McClure, Lincoln Financial Advisors 1
Danville d'Elegance 1
Right At Home 1

A "Drive to Thrive"

Incentive schedule

Any existing member who brings in a new member between March 11 and August 31, 2010, will receive a cash incentive as follows:

- If the new member has 3 or fewer employees (annual dues of \$315), the incentive is \$50.
- If the new member has 4-20 employees (annual dues of \$375-\$530), the incentive is \$75.
- If the new member has 21-75 employees (annual dues of \$655-\$1018), the incentive is \$100.
- If the new member has 76 or more employees (annual dues of \$1125), the incentive is \$125.

Terms:

Incentives are available for members only. Giving a lead to Chamber staff does not qualify.

To qualify for a incentive, the member must provide a valid check or credit card for the first-year's dues plus processing fee to the Chamber offices or Chamber online cart.

The referring member must be designated in writing by email to membership@danvilleareachamber.com by the new member as the reason the new member joined. No incentives for membership renewals or for signing up new branch offices, nonprofits, friends of the Chamber, or dropped/delinquent members who have been dropped or delinquent for less than 18 months.

Checks will be issued 30 days after new member fees are received.

Any questions about entitlement to an incentive will be resolved by the Danville Area Chamber of Commerce Executive Committee.

The Chamber reserves the right to revise or discontinue the incentive program at any time and for any reason, with or without notice.

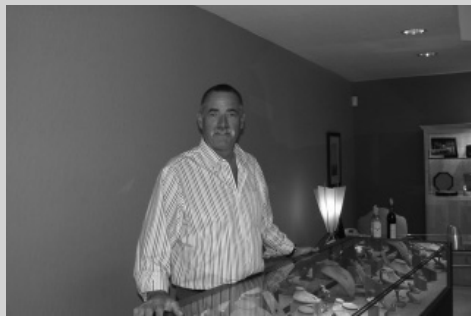
Thank you to **Blackhawk Plaza**
for hosting the
July Business After Hours Mixer



Pictured Above: Kim Lindeberg, Ashleigh Tharp,
host and Joe Combs, COB

Thank you to the following for
donating raffle gifts
Your generosity is appreciated
William White, Allstate Insurance
Blackhawk Plaza
Breton School For Dogs & Cats
Design Elements

Thank you to **Christe James Fine Jewelry Works**
for hosting the
August Business After Hours Mixer



Jim Edlund
Christe James Fine Jewelry Works

Thank you to the following for
donating raffle gifts
Your generosity is appreciated
William White, Allstate Insurance
Celebrations On The Bay
Christe James Fine Jewelry Works

*Ribbon
Cuttings*



Miglet's Cupcake Shop
*480 San Ramon Valley
Blvd. Ste A2, Danville*



Essential Aesthetics
822 Hartz Way, Ste 204



Union Bank
*651 San Ramon Valley
Blvd, Danville*



Fremont Bank
*210 A Railroad Ave.,
Danville*



The Wild Vine Hideaway
*120 E. Prospect Ave.
Danville*

WELCOME TO OUR NEW MEMBERS

We look forward to your participation.

*Thanks for supporting the business
communities of*

Alamo, Blackhawk, Danville, and Diablo.

Akira Bistro

Wen Tung
499 San Ramon Valley Blvd.
Danville, CA 94526
925.552.5888
wentung@comcast.net
Restaurant

Benick Insurance Agency

Dan Morales
318 Diablo Road, Suite 260
Danville, CA 94526
925.362.4300
www.benickinsurance.com
dan@benickinsurance.com
Insurance

Blackhawk Republican Women Federated

Terri Cousins
16 Emshee Lane
Martinez, CA 94553
blackhawkrfw.org
tcousins24@comcast.net
Non-Profit Organization

Change of Seasons

Dona Spaugh
3195 Danville Blvd., Suite 4
Alamo, CA 94507
925.381.2854
dona.spaugh@yahoo.com
Home Furnishings

Diana Belknap, Empire Realty

380 Diablo Road
Danville, CA 94526
925.451.0000
925.605.3974
dianabelknap.com
dbelknap@empirera.com
Real Estate-Residential

Edcelyn Pujol, Northwestern Mutual

100 Pringle Ave., Ste 505
Walnut Creek, CA 94596
925.296.5148
www.nmf.com/edcelynpujol
edcelyn.pujol@nmf.com
Insurance & Financial Services

Guaranteed Plumbing

Marcus Madrid
85A Front Street
Danville, CA 94526
915.719.1525
www.guaranteedplumbingcorp.com
marcusmadrid@comcast.net
Plumbing

J. P. McDermott, Mass Mutual

2121 N. California Blvd., Suite 395
Walnut Creek, CA 94596
925.979.2382
925.944.5742
www.massmutual.com
jpmcdermott@finsvcs.com
Financial Services

Law Offices of Michael F. Brown

2010 Crow Canyon Place, Suite 100
San Ramon, CA 94583
925.824.3101
925.389.8002
mfbcounsel@aol.com
Legal Services

Promotional Edge

Michael Spranger
2007 Hill Meadow Place
Danville, CA 94526
925.362.9913
www.promotionaledge.com
Advertising Specialties

Ruwani Jayasingha, CMG Mortgage

3160 Crow Canyon Road Ste, 300
San Ramon, CA 94583
925.286.5798
www.cmgmortgage.com
rjayasingha@cmgmortgage.com
Mortgage Companies

Sinclair Construction

Jamison Sinclair
1000 Detroit Ave #G
Concord, CA 94519
925.672.4401
www.sinclairconstruction.biz
jamison@jamisonsinclair.com
Remodeling

Stone Vision Inc.

Damon Mathews
PO Box 52
Alamo, CA 94507
925.639.1900
www.stone-vision.net
damon_mathews@hotmail.com
Retail - Home Improvement

That bar

Stephany Emig
148 E. Prospect Ave.
Danville, CA 94526
925.743.8466
info@thatbardanville.com
Restaurants

Traditional Oriental Medicine

Annette Oller, L.A.C.
2001 Omega Rd.
San Ramon, CA 94583
925.324.0196
annette.oller@sbcglobal.net
Acupuncture & Chinese Medicine

Wild Vine Hideaway

Tami Bean
120 E. Prospect Ave.
Danville, CA 94526
925.837.2206
wildvinehideaway@live.com
Restaurants

New Member Profiles

Promotional Edge

Michael Spranger
2007 Hill Meadow Place
Danville, CA 94562
925-362-9913
www.promotionaledge.com

Promotional Edge, established in 1992, is a full service promotional advertising company. We can imprint your brand name, company name or logo on any of over 450,000 different products. We can do it in a timely, quality and cost efficient way.

Our mission is to give your business a competitive edge by enhancing your name through promotional communication. We have the experience, product line and imagination to give your business a distinctive edge over your competition.

Promotional Edge "Our Business Builds Yours"

Analytics

www.danvilleareachamber.com

1. **Studio 8 Dance Studio**
2. **Wild Vine Hideaway**
3. **Akira Bistro**
4. **Ultimate Security**
5. **Shannon B. Jones Law Office**
6. **That Bar**
7. **Danville Alamo Blackhawk Media Group**
8. **Christines Fine Clothing**
9. **Miglet's Cupcake Shop**
10. **Cattails Florist**

2010 Citizen, Business, Educator & Charitable Organization of the year!

Nominate who you think should be the 2010 Citizen of the year, 2010 Business Person of the year, 2010 Educator of the year and 2010 Charitable Organization of the year.

Please mail candidate applications with the following information to the Chamber offices, 117-E Town and Country Drive, Danville, CA 94526 Attn: Melony Newman, CEO by DEC 18th 2010 or fax to: 925-837-5709.

Include in the application the following criteria listed below:

Danville Citizen of the Year Award – presented by Bay Area News Group-East Bay Valley Times

Award Criteria:

- Significant contribution to the Danville Area Community
- History of Community Service
- Notable recent contribution (within 2 years)
- Voluntary Service (not associated with employment)
- Involved in a variety of community activities
- Displays leadership, thoroughness and integrity
- San Ramon Valley Resident
- Exhibits qualities consistent with the stature of the Award and past recipients.
-

Business Person of the Year – presented by Bay Area News Group-East Bay Valley Herald

Award Criteria:

- Portrays the balance of successful business practice, civic contribution and family.
- Successful Business person in Danville Area, owner, independent contractor or employee for at least 5 years
- Active contributor to Danville Area Chamber of Commerce for 3 or more years.
- Involved in a variety of activities. Displays leadership, thoroughness and honors commitments
- Community contribution with other non-profit activities such as sports, religious, service clubs or library.
-

Educator of the Year – presented by The Sentinel

Award Criteria:

- An individual who has made significant personal and/or professional contributions to the overall well-being of youth in the San Ramon Valley as an educator or educational leader.
- Establishes high academic and personal standards for students. Develops strategies that help ensure students' success.
- Encourages students to strive for excellence and enhance their self-esteem, while promoting community service.
- This individual works diligently to foster awareness and appreciation of diversity.

Charitable Organization of the Year – presented by the Danville Express

Award Criteria:

- Chamber member that has been a 501c3 for at least five years
- Has made significant, consistent contributions to the San Ramon Valley, and a notable recent contribution
- Demonstrates leadership, thoroughness and integrity

2010 Installation Dinner nominations are due for the Annual Awards that are presented at the Danville Area Chamber of Commerce Installation Dinner February 2011. The dinner is to recognize the installation of the 2011 Danville Area Chamber of Commerce Chairman of the Board and Board of Directors.



Important Chamber Dates 2010

Danville Area Chamber of Commerce Monthly Calendar

SEPTEMBER

3	8:00am	Ambassadors
7	11:30am	Business By Referral - Partners for Success
8	7:30am	Business By Referral - Sunrise Alliance
9	5:30pm	Business After Hours Mixer Forbes Mill Steakhouse 200 Sycamore Valley Road West, Danville Members \$5.00 Prospective Members \$20.00
13	11:30am	Business By Referral - The Business Connection
14	7:30am	Business By Referral - Sunrise Alliance
16	5:00pm-8:30pm	Business Showcase, Food & Wine Event Blackhawk Museum
21	11:30am	Business By Referral - Partners for Success
22	11:30am	Business By Referral - The Sunrise Alliance
23	5:30pm	Ribbon Cutting Wizbangz Burgers 35 Railroad Ave., Danville
27	11:30am	Business By Referral - The Business Connection

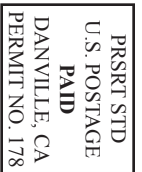
OCTOBER

1	8:00am	Ambassadors
4	11:30am	Business By Referral - The Business Connection
5	11:30am	Business By Referral - Partners For Success
13	7:30am	Business By Referral - Sunrise Alliance
14	5:30pm	Business After Hours Mixer Basil Leaf Cafe 501 Hartz Avenue, Danville, CA Members \$5.00 Prospective Members \$20.00
19	11:30am	Business By Referral - Partners For Success
23 -24	10:00-5:00	Danville Fall Crafts Festival Downtown Danville
25	11:30am	Business By Referral - The Business Connection
27	7:30am	Business By Referral - Sunrise Alliance

Please check our web site for updates and changes



The Chamber Progress
Danville Area Chamber of Commerce
117E Town & Country Drive
Danville, CA 94526
Phone: (925) 837-4400
Fax: (925) 837-5709



EXECUTIVE COMMITTEE

DIRECTORS

Chairman of the Board Joe Combs <i>The Combs Team</i> Chair Elect Kim Lindeberg <i>Lindeberg Group, LLC</i> Past Chair Chris Edlund <i>Christe James Fine Jewelry Works</i>	Vice Chair of Promotions Virginia Duan <i>New Spring Financial Planning</i> Vice Chair of Economic Affairs Lori Sato <i>Union Bank of California</i> Vice Chair of Membership Jonathan Watts <i>Frankel & Goldware Law Offices</i>
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Joe Buenavista <i>Merrill Lynch</i> Guy A. Greco <i>Heritage Bank of Commerce</i> Rick Johnson <i>Rick's Tooltime</i> Andrea Landsberg-Reeder <i>Sunset Development Co.</i>	Larry Marx <i>Diablo Country Club</i> David Miller <i>Ultimate Security</i> Darren Nicholson <i>Autonomic Software, Inc</i> Jess Pontious D.C. <i>Pontious Chiropractic</i>	Ria Sim <i>TwigsStudio Danville</i> Dee Thompson <i>Law Office of Terry L. Thompson</i> Susie Wingate <i>CMG Mortgage, Inc</i>
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Visit: www.danvilleareachamber.com