



The Chamber

progress



DANVILLE AREA CHAMBER OF COMMERCE

PRESENTS

**18th Annual Business Showcase,
Food & Wine Event**

September 17, 2009, 5:00-8:00 pm

*"Turning Back the Clock" the 50's, 60's and 70's
Hosted by: The Blackhawk Museum*

*Food, Wine, Live Music & Networking!
Culinary Extravaganza from:*

- Amber Bistro • Bridges Restaurant • Celebrations On The Bay
- El Nido Mexican Restaurant
- Esin Restaurant • Faz Restaurant & Bar
- Forbes Mill Steakhouse • Incontro Ristoranti • Maria Maria
- Old Town Danville Bakery & Cafe
- Piatti Restaurant & Bar • Raffine Chocolates
- Scott's Catering & Services • Stomp • The Peasant & The Pear
- The 202 Grill • Tower Grille • Vinoteca
- Danville Chocolate Shop

Liquid Refreshments:

Bottled water courtesy of
Suzy and David Cardwell, People & Properties
Sotheby's International Realty
Ice provided by Safeway Blackhawk
Wine tasting at various booths on all 3 levels

And Our Business Sponsors

- 21 Fun Casino
- TwigStudio Danville/Ria Sim Design
- Danville, Alamo, Blackhawk Media Group
- Mechanics Bank
- GREENSTEIN, ROGOFF, OLSEN & CO., LLP
- bp
- BLACKHAWK MUSEUM
- SAN RAMON VALLEY TIMES
- CONTRA COSTA TIMES
WWW.BAYAREA.COM

Entrance fee \$20 in advance or \$25 at the door

To purchase tickets visit www.danvilleareachamber.com
or call Danville Area Chamber of Commerce 925.837.4400
more information on page 5

Danville Fall Crafts Festival

October 24 & 25 – 10am – 5pm – Hartz Avenue

This family-friendly event, co-sponsored by the Danville Area Chamber of Commerce and the Town of Danville, will be celebrating its 18th anniversary in beautiful downtown Danville along Hartz Avenue.



Enjoy the arts & crafts of 200 artisans that come from all over the country showcasing hundreds of unique one-of-a-kind art pieces. To add bounty and color to the Fall season, we'll have the ever-popular glass pumpkin patch which will feature the glorious autumnal favorite in all sizes and shapes. The Halloween costume parade for the children will begin at 10am on Saturday. Come out and watch as ghosts and goblins, witches and superheroes, take part in some safe-trick-or-treating along Hartz Ave.

Continued on page 4

What's Inside:

- Chairman's Corner Page 2
- From the Presiden't Desk Page 3
- 2009 Nominee Criteria Page 3 & 7
- Check out our new members on Page 6
- See Page 8 for the Chamber calendar

**SEPTEMBER - OCTOBER
2009**

Member of the Month

Elaine Cortez Schroth
Bay Building Maintenance
433 Front Street
Danville, CA 94526
925.831.9972
925.831.9770
bayjanitor@sbcglobal.net



“Keep it simple.....Make it clean.” That has been the motto for **Bay Building Maintenance** since Elaine Cortez Schroth and Joe O’Callaghan became business partners in cleaning for offices and homeowner associations throughout the Bay Area. In business since 1987, Bay Building Maintenance provides outstanding janitorial services at affordable rates.

A Danville Area Chamber member since 1992, Elaine feels that her many years of experience gives her customers personal, detailed attention and qualified, competent service.

Elaine finds that staying active in the Danville Area Chamber is a great way to promote business. “I learn about other members and their businesses, as well as letting the membership know that BBM, Inc. is equipped to expertly handle every aspect of commercial maintenance; regardless of size or frequency.

“ Now a past chairman of the Danville Area Chamber, Elaine is chairing the Business Showcase event this upcoming September 17th.

STAFF

President/CEO

Melony Newman
ceo@danvilleareachamber.com

Membership Services

Charlotte Mills
membership@danvilleareachamber.com

Office Manager

Debra Long
office@danvilleareachamber.com

Events Coordinator

Martha Husak
events@danvilleareachamber.com

CHAIRMAN’S CORNER

The Chamber with the Golden Opportunities

The Chamber is in full swing with its major event season underway. As I reported last month, we had a successful and well attended Golf tournament. We are looking forward to a similar experience with our annual Business Showcase, Food & Wine event on Sept. 17th. This is a gorgeous and elegant venue at the Blackhawk Museum. Elaine Cortez Schroth with Bay Building Maintenance (and 2008 COB) has done a great job chairing the committee. We have some new faces and businesses participating on the committee. Come experience the variety of businesses and restaurants, while tasting wine and mingling with friends. It’s a great value, too! For details, please visit the chamber website.



The Chamber is hosting the Tri - Valley Mayors Summit on October 6th. We are proud of this opportunity and look forward to this informative luncheon at Crow Canyon Country Club. I hope you can attend and meet the surrounding area Mayors. This is an opportunity to hear first hand about their respective cities. See flyer insert.

The Fall Crafts Festival and the Lighting of the Old Oak Tree will be here before you know it! For event details, visit the Chamber website. www.danvilleareachamber.com.

Be sure to include the “ Danville d’Elegance.” Car show on Sept. 27th on your calendar as well. (www.danville-delegance.org)

I look forward to seeing you soon and learning more about your business!

Best Regards,

Chris Edlund
Chairman of the Board 2009
Christe James Fine Jewelry Works

UPCOMING DANVILLE AREA CHAMBER MEETINGS

October 9

“Getting in Google’s Good Favors”
Presented by: Linda Jimerson,
Across The Universe Web Design

Mission Statement:

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



**2009 Citizen, Business, Educator
and Charitable Organization of the year!**

Nominate someone you think should be the 2009 Citizen of the year, 2009 Business Person of the year & 2009 Educator of the year and the Charitable Organization of the year. Please mail candidate applications with the following information to the Chamber offices, 117-E Town and Country Drive, Danville, CA 94526 Attn: Melony Newman, CEO or fax to: 925-837-5709 by Friday, December 18, 2009.

Criteria listed below:

**Danville Citizen of the Year Award –
presented by the *San Ramon Valley Times*
Award Criteria:**

- Significant contribution to the Danville Community
- History of Community Service
- Notable recent contribution (within 2 years)
- Voluntary Service (not associated with employment)
- Involved in a variety of community activities
- Displays leadership, thoroughness and integrity
- San Ramon Valley Resident
- Exhibits qualities consistent with the stature of the Award and past recipients.

Continued on page 7

From the President's desk:

To our valued Members,

It's a wonderful time of the year with the seasonal changes. The leaves are beginning to change color and the temperatures are a little cooler. It also means the holiday season is approaching, starting with Halloween for the children. Who doesn't appreciate a little one dressed up as Cinderella or a cowboy?

This time of the year also means preparations for the following year at the Chamber. It is the time of year when we are seeking potential Board members. There is a rotation of members as they reach the end of their terms, therefore keeping a balance of experienced board members along with new board members each year. We seek individuals who are actively involved and have served on committees. If your goal is to be a part of our distinguished Board of Directors, please let me know. I can help guide you in that direction in the future. In addition, this is the time of year to think about individuals who stand out in the community. Did you know that during our installation dinner in February 2010, we recognize an Educator, Non Profit, Business person and Citizen of the year for 2009? Please watch for details on these awards and how they can be nominated. (See page 3 & 7)

Lastly, I hope you will think of our local businesses when making a gift purchase, sharing a meal or booking a company party. Our local businesses depend on it! Shopping and doing business locally has a positive impact on the economic vitality of our community.

Remember, together we can make a difference.
Melony Newman
President & CEO



SAVE THE DATE!

Tri - Valley Mayors' Summit

Including: Danville, San Ramon,
Pleasanton, Dublin and Livermore.
Hosted by the

Danville Area Chamber of Commerce
October 6th, 2009 at
Crow Canyon Country Club

See inserted flyer and register on our website:
danvilleareachamber.com
or call the office 925. 837.4400

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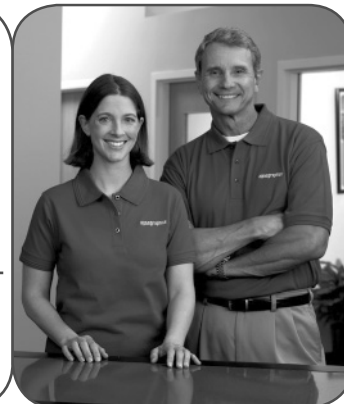
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A Tribute to the Members Who Support Us...

Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce.
Please patronize our loyal Chamber members.

◆ Members for over 10 Years ◆

First Republic Bank	27
Carpenter/Robbins Comm Real Estate, Inc.	19
Blackhawk Plaza	18
Diablo Business Referral Network	18
East Bay Municipal Utility Dist.	18
San Ramon Veterinary Hospital	17
Prudential California Realty	17
Onstad's Insurance Agency	16
TANNER/HAYDEN Insurance & Financial	16
CMG Mortgages, Inc.	15
Boater's Insurance Agency Inc.	15
The Village Shopping Center	15
Diablo Lodge	14
Blackhawk Museum	12
Pleasant Care Medical Associates	12
Summerville At Barrington Court	12
AT&T	11

◆ Members for over 9-2 Years ◆

Sharp Business Systems	6
Video Unlimited	6
Design Concepts	6
Joan Marx, Re/MAX Danville	6
Discover Danville Association	5
Sage Terrace	5
Danville Weekly	4
Bank of America Home Loans	4
eventPRO	4
Studio 8 Dance & Performing Arts Center	3
Danville Paint & Decorating	3
Twigsstudio Danville - Ria Sim Designs	2

◆ Members for 1 Year ◆

Aspire Capital Management	1
Jordan Law Office	1
Essential Body Works	1
Chow Restaurants	1
The Vine at Bridges	1

Cutoff Date August 15th, 2009

Danville Fall Craft Festival

Continued from page 1

Our street corner concerts will fill the air with music throughout the two-day event. Enjoy Latin guitar, romantic Italian music or soothing jazz. Then stop by the Danville Area Chamber of Commerce Beverage Booth and treat yourself to nice glass of wine or cold microbrew while visiting with old friends or making new ones.

To make the weekend even more enjoyable take a leisurely ride to the event with the FREE shuttle service provided by Byron Park and Diablo Lodge. Leave your car at the Park & Ride at 680 and Sycamore Valley Road and sit back and let them take you to and from the event where you'll be presented with a festival program to read about all the exciting arts, entertainment and activities available. For those wishing to park close by, the Town of Danville will be offering unlimited parking in all city-owned parking lots and on all street curbside parking spaces.

We will also be hosting a pie eating contest! (YUM)
Contact the Chamber office for more details.

For more information contact the Danville Area Chamber of Commerce at 925-837-4400 or visit the festival website at www.mlaproductions.com.



WEBSITE ADVERTISING IS AVAILABLE!

Are you interested in increased exposure for your business?

We now have many advertising opportunities on the Chamber website.

Please contact Melony Newman for specific details and pricing.
ceo@danvilleareachamber.com
or 837-4400.

Thank you to **Rakestraw Books** and
Mangia Mi Restaurant
for Hosting the August Business After Hours Mixer



Pictured Above: Michael Barnard, Rakestraw Books and
Peter Cedolini, Mangia Mi Restaurant

Thank you to the following
members for donating raffle gifts:

Celebrations On The Bay

Your donations are appreciated!



Join us for these exciting Ribbon Cuttings

- Sept. 22 - Noon - **Vinoteca**
148 East Prospect Avenue
Danville
- Sept. 24 5:00 - **Danville Yoga**
125 Town & Country Drive
Danville
- Oct. 1 5:30 - **Jane Norman Skin Care**
919 San Ramon Valley Blvd.
#258,
Danville
- Oct. 15 5:30 - **San Ramon Valley Fitness**
1901 Camino Ramon, Suite C
Danville

Showcase- Sign up!!

Continued from Page 1

Sponsorships and Business Table Space still available.
Sign up now to showcase your products and services.

We are planning a wonderful

“Turn back the Clock- 50’s, 60’s 70’s - themed event
with food, wine, raffle prizes
and entertainment.

Fill out the enclosed Registration flyer to be a sponsor
or to have a booth.

Sign up soon and you may have the opportunity to
pour wine at your booth.

The Showcase committee, under the leadership
of Elaine Cortez Schroth with Bay Building
Maintenance, has been working hard to plan
a great Showcase for both
participants and attendees.

For more information call 925.837.4400
or email Martha
at events@danvilleareachamber.com

You can also sign up online at
www.danvilleareachamber.com
or flyers can be picked up at the chamber office

WEB STATS

1. Side Board Neighborhood Coffee House & Kitchen
 2. The 202 Grill
 3. Basil Leaf Cafe
 4. Raffine Chocolates
 5. Brandy Ho’s Hunan Food
 6. Esin Restaurant
 7. Kojis Japanese
 8. Mangia Mi
 9. Pete’s Brass Rail & Car Wash
 10. Tower Grille
-
1. H2O For Hope
 2. Arpana Law
 3. Pulaski Tickets
 4. Studio 8 Dance Studio
 5. Danville d’ Elegance
 7. Danville Ink and Tattoos
 8. King Tut Travel & Tours
 9. Shannon B. Jones Law Group
 10. Richard Collari, Attorney at Law

WELCOME TO OUR NEW MEMBERS

*We look forward to your participation.
Thanks for supporting the business
communities of
Alamo, Blackhawk, Danville, and Diablo.*

Danville d' Elegance

Jim Edlund
PO Box 242
Danville, CA 94526
925.552.0310
danville-delegance.org
Non-Profit Organization

Donn's Florist

Heather Bond
485 Hartz Avenue
Danville, CA 94526
925.838.8500
donnsdanvilleflorist.com
Bloomingheather007@yahoo.com
Florists or Floral Products

Right At Home

Jim Newport
1800 Oak Park Blvd.
Pleasant Hill, CA 94523
925.256.4663
rah-mtdiablo.net
jim.newport@rah-mtdiablo.net
Senior Living & Services

Spasaro D'Italia

Tony Hernandez
PO Box 1343
San Ramon, CA 94583
408.348.7060
spasaroditalia.com
Tony@spasaroditalia.com
Food Products

Tribez

Donna Bruner
111 G Town & Country Drive
Danville, CA 94526
925.362.8600 tribezsalon.com
dbciaobella@aol.com
Hair Salon & Products

New Member Profiles

Cumbre Capital Partners
Scott L. Dinsmore
185 Front Street, Ste 202
Danville, Ca 94526
925.640.6513
CumbreCapital.com
Scott@CumbreCapital.com

Cumbre Capital Partners is an investment management fund that strives to apply Warren Buffett's value-oriented investment approach for wealthy families and individuals. We invest in small-cap stocks with stable and increasing cash flows, selling at attractive prices. We have a client-aligned fee structure and our fund and fees are organized nearly identical to Warren Buffett's investment partnerships of the 1950's and 60's. We launched our fund on January 1, 2009.

Thanks!
Scott

AMBASSADOR CLASS

Starting on Friday,
October 2, 2009
8 – 10 am

Ambassador Goal:

To effectively enhance the Chamber's image while promoting the Chamber's activities and encouraging member participation.

Ambassador Responsibilities:

Attend monthly mixers
Work monthly mixers
Attend Ribbon Cuttings
Mentor new members
HAVE FUN
Contact
membership
@danvilleareachamber.com
for more information

BUSINESS BRIEFS

Welcome to
Eric Feron Niles as
new Head of School at
The Athenian School
2100 Mt. Diablo
Scenic Blvd.
Danville, CA 94506
(925) 362-7208



Cottage Jewel has moved to
100 Prospect
Danville, CA 94526

Blackhawk Plaza

New Property Manager for
Callie Goforth, 310-563-6900 ext
352 at her office down south
cgoforth@centercal.com

Bob Loves Signs has moved to
342 Railroad Ave.
Danville, CA 94526
blssign@pacbell.net
boblovessigns.com

Danville Cigar, Fine Wine & Gifts

has moved to
445 Hartz Ave.
Danville, Ca 94526
925.831.8899
925.831.0272
They have also added chocolates to
their selections.



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Announcing our new look &
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Fax: (925) 829-0868



For services, upcoming events, or to join our email list,
visit us at www.HopeHospice.com

Providing quality, compassionate care for 30 years to Alamo,
Blackhawk, Castro Valley, Danville, Diablo, Dublin, Livermore,
Pleasanton, San Ramon, Sunol and surrounding areas.

Prospective Member Mixer

September 30, 2009 – 5:00 – 6:30 pm

Danville Area Chamber of Commerce
117 E Town and Country Drive
Danville, CA 94526

All businesses that have an interest in finding out more about the Danville Area Chamber of Commerce are invited to attend. Chamber members are welcome to attend with prospective member who would benefit from being a Chamber member.

Board members and committee chairman will be on hand to explain the reasons they have found being a Chamber member is a benefit to their business.

COMMUNITY EXPOSURE

MARKETING & ADVERTISING OPPORTUNITIES

COST VS VALUE OF MEMBERSHIP

Drinks and snacks will be provided.

RSVP 925.837.4400 or
membership@danvilleareachamber.com

CHAMBER ORIENTATION

Thursday, October 8, 2009

3:45 – 4:45 – Chamber informational roundtable
Danville Area Chamber of
Commerce Conference Room
117E Town and Country Drive,
Danville, CA 94526

5:30 – 7:00 – Join us as our guest for the
“Business After Hours Mixer”
Pinkies Nail Salon/the 202 Grill,
508 Sycamore Valley Rd. West
Danville

We are here for your benefit. Come find out how to get the most out of your membership!

RSVP – membership@danvilleareachamber.com
or call 925.837.4400 ext. 11

Continued from page 3

Business Person of the Year – presented by *The San Ramon Valley Herald*

Award Criteria:

- Portrays the balance of successful business practice, civic contribution and family.
- Successful Business person in Danville Area, owner, independent contractor or employee for at least 5 years
- Active contributor to Danville Area Chamber of Commerce for 3 or more years. Involved in a variety of activities. Displays leadership, thoroughness and honors commitments
- Community contribution with other non-profit activities such as sports, religious, service clubs or library.

Educator of the Year – presented by *The Sentinel*

Award Criteria:

- An individual who has made significant personal and/or professional contributions to the overall well-being of youth in the San Ramon Valley as an educator or educational leader.
- Establishes high academic and personal standards for students. Develops strategies that help ensure students' success.
- Encourages students to strive for excellence and enhance their self-esteem, while promoting community service.
- This individual works diligently to foster awareness and appreciation of diversity. Charitable Organization of the Year – presented by the Danville Weekly
- Award Criteria:
- Chamber member that has been a 501c3 for at least five years
- Has made significant, consistent contributions to the San Ramon Valley, and a notable recent contribution
- Demonstrates leadership, thoroughness and integrity

Charitable Organization of the Year – presented by the *Danville Weekly*

Award Criteria:

- Chamber member that has been a 501c3 for at least five years
- Has made significant, consistent contributions to the San Ramon Valley, and a notable recent contribution
- Demonstrates leadership, thoroughness and integrity

2009 Installation Dinner nominations are due for the Annual Awards that are presented at the Danville Area Chamber of Commerce Installation Dinner scheduled for February 2010 location T.B.D. The dinner is to recognize the installation of the 2010 Danville Area Chamber of Commerce Chairman of the Board.

Watch for updates in the next Progress or visit our web site
www.danvilleareachamber.com



Danville Farmers' Market

Next to the Railroad Museum.
Reserve the Chamber Booth!

Showcase your business

On Saturdays

9am - 1pm

Call Debra 837.4400 to reserve a spot.



Important Chamber Dates 2009

Danville Area Chamber of Commerce Monthly Calendar

SEPTEMBER

1	11:30am	Business by Referral-Partners For Success
4	8:00am	Ambassadors
7	Closed	Labor Day
9	7:30am	Business by Referral-Sunrise Alliance
10	5:30pm	Business After Hours Mixer Mechanics Bank 499 San Ramon Valley Blvd., Danville \$5.00 Chamber Members \$20.00 Prospective Members
14	11:30am	Business by Referral-The Business Connection
15	11:30am	Business by Referral-Partners For Success
17	5:00pm	Business Showcase Food & Wine Event Blackhawk Museum 3700 Blackhawk Plaza Circle Ribbon Cutting at Vinoteca 148 E. Prospect Danville
22	noon	Business by Referral-Sunrise Alliance
23	7:30am	Ribbon Cutting at Danville Yoga 125-A Town & Country Dr., Danville
24	5:00pm	Business by Referral-The Business Connection
28	11:30am	Prospective Member Mixer
30	5:00pm-6:30pm	Chamber Office

OCTOBER

1	5:30pm	Ribbon Cutting at Jane Norman Skin Care 919 San Ramon Valley Rd. Ste 258, Danville
2	8:00am	Ambassadors
5	11:30am	Business by Referral-The Business Connection
6	11:30am-1:30pm	Tri-Valley Mayors' Summit Crow Canyon Country Club, Danville
8	3:00pm	New Member Orientation Chamber Office
8	5:30pm	Business After Hours Mixer Pinkies Nail Salon 508 Sycamore Valley Rd., Danville
9	Noon	"Getting in Google's Good Favors" presented by Linda Jimerson, Across The Universe Web Design
12	Closed	Columbus Day
13	11:30am	Business by Referral-Partners For Success
14	7:30am	Business by Referral-Sunrise Alliance
15	5:30pm	Ribbon Cutting at San Ramon Valley Fitness Danville 1901 Camino Ramon Suite C
20	11:30am	Business by Referral-Partners For Success
24-25	10:00-5:00	Danville Fall Craft Festival Hartz Ave., Danville
26	11:30am	Business by Referral-The Business Connection
28	7:30am	Business by Referral-Sunrise Alliance

Check our web site for updates and changes



The Chamber Progress

Danville Area Chamber of Commerce
117-E Town & Country Drive
Danville, CA 94526
Phone: (925) 837-4400
Fax: (925) 837-5709

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EXECUTIVE COMMITTEE

Chairman of the Board Chris Edlund <i>Christe James Fine</i> <i>Jewelry Works</i> Chairman Elect Joe Combs <i>The Combs Team</i> Vice Chair/Economic Affairs Lori Sato <i>Union Bank of California</i>	Vice Chair/Promotions Kim Lindeberg <i>Lindeberg Group, LLC</i> Vice Chair/Membership Jonathan Watts <i>Frankel & Goldware Law Offices</i> Past Chairman Elaine Cortez Schroth <i>Bay Building Maintenance</i>
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DIRECTORS

Joe Buenavista <i>Merrill Lynch</i> Daniel Dellegrotti <i>Alphagraphics</i> Virginia Duan <i>New Spring Financial Planning</i> Guy A. Greco <i>Heritage Bank of Commerce</i> <i>Diablo Valley Banking Region</i>	Andrea Landsberg <i>Sunset Development Co.</i> Larry Marx <i>Diablo Country Club</i> Darren Nicholson <i>Autonomic Software, Inc</i>	Jess Pontious D.C. <i>Pontious Chiropractic</i> Ria Sim <i>TwigsStudio Danville</i> Susie Wingate <i>CMG Mortgage, Inc</i>
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Visit: www.danvilleareachamber.com