



danville area
CHAMBER OF COMMERCE

The Chamber

progress



Danville's Going Places

September 22, 2011 5:00-8:00pm
2011 Business Showcase, Travel & Culinary Event
Historic Diablo Country Club
1700 Clubhouse Road, Diablo 94528

Over 50 businesses, 20 restaurants, and 10 cruise lines and luxury lodgings await you
Network with associates, taste and see all these businesses have to offer!

Sign up online at www.danvillechambercart.com or call (925) 837-4400
\$25 pre-paid (\$3 discount for AAA members) \$30 at the door

Win fabulous raffle prizes and a \$500 AAA Travel Gift Card Grand Prize!



2011 DANVILLE FALL CRAFTS FESTIVAL

October 22 & 23 • 10a.m. - 5p.m. • Hartz Avenue

200 Art & Craft Displays • Prospect Merchant Activities • Entertainment • Halloween Parade (Saturday 10a.m.)
Kids Activity Area • Safe Trick-or-Treating • Fine Wines & Microbrews • Gourmet Food • Free Admission

Hosted by the Danville Area Chamber of Commerce and the Town of Danville
For more information: 925.837.4400 • www.mlaproductions.com



JULY - AUGUST 2011

Chairman's Column	2
From the President	3
Renewing Members	4
New Members	6
New Member Bios	7
Calendar	8

www.danvilleareachamber.com

alamo • blackhawk • danville • diablo

Member of the Month

Mechanics Bank

Katie Milton
Ashley Mares
345 Railroad Ave.
Danville, Ca 94526
925.743.7903
925.743.7908
mechbank.com

ashley_mares@mechbank.com
katie_milton@mechanicsbank.com



Being part of the Danville chamber has been a great experience for Mechanics Bank. It is important to us to be involved in an organization that mirrors our core values, one of which is having a strong focus on the community's growth and development of local businesses. One of our goals is to provide personalized service with access to real people and the Danville chamber allows us to do exactly that. The Chamber gives us the opportunity to engage in events that are sponsored and organized by many staff members and volunteers and offer opportunities for Mechanics Bank to get involved with the community and work together to enhance the spirit of Danville.

Chamber Staff

President

Shelby McNamara

President@danvilleareachamber.com

Membership Director

Karen Lochner

membership@danvilleareachamber.com

Office Manager

Debra Long

office@danvilleareachamber.com

Events Coordinator

Martha Levison

events@danvilleareachamber.com

Chairmans Corner "Embrace the Opportunities"



How much fun WAS our Golf Tournament at Diablo Country Club??? Thank you golf committee for ordering us the beautiful weather! Matt and I golfed with Jeff Swindel and Don Campbell from Chevron, our Big Kahuna sponsor. What nice people and thankfully good golfers!

Thank you Scott Bigelow, Wine Shop at home for chairing the event and for wanting to chair again next year! (Enjoy a wine tasting with Scott sometime. You get to enjoy boutique wines paired with different foods with Scott there to tell you about each one, plus an opportunity to order more and receive your wine in 2-3 days.)

Back on the course we had a chance to putt with our drivers.... I could NOT grasp this idea but Teresa White from All State Insurance and Darlene Gayler from Gayler Construction were there to encourage us. Bill White, All State Insurance and Guy Greco, Heritage Bank handled the regular Putting Contest. No prizes for me! I cannot hit my driver normally let alone putt with it! (If shopping for insurance you may want to give Bill or Teresa White a call. You will enjoy every minute of the experience to find out what they can offer you. Also, stop by Piatti's sometime to see the beautiful and ahead of schedule remodel by Gayler Construction!)

We had SO much activity out on the course! Food, drink, giveaways. Here is an idea of the course offerings/sponsors:

Coffee/Pastries-ServPro of Danville, BMW Display-BMW and MINI of Concord, On Course Water - Merrill Lynch, Lunch-San Ramon Regional Medical Center, Hole #1-Bloody Mary's-Down Syndrome Connection, Hole #1 Sponsorship-Chevron, Hole #2 - Sponsor-Sunset Development and Land Home Financial, Hole #3 Gordon Clark from Tower Grill with his incredible meatballs, Hole in One - Rolex Watch from Heller Jewelers, Hole #4 Margarita's from PayChex, Sponsor-First American Title Company and Discovery Counseling Center.
continued page 3

Mission Statement:

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



Hole #5 Our King Kamehameha Sponsor Mechanics Bank with "Adult" snow cones prepared by Ashley Mares, Hole #6 Beer- Bank of Commerce Mortgage & Hole in One won a \$10,000 Kitchen Remodel from Rick's Tooltime, Hole #7 Diablo Country Club- Mai-Tai's Sponsored by Fidelity National Title Insurance Company, Hole #8 Brianna Slaven from FAZ restaurant-famous potato chips, hummus and salsa. Hole in One won a ½ Carat Diamond from Mark Kahn Jewelers, Hole #9 Sponsor-J Rock-cliff Realtors & Thyme to Eat-pork sliders, Hole #10 Pyramid Brewery -Beer with the Phil Mickelson hole, run by Bill Lianides, New York Life, Hole #11 Sponsor-Heritage Bank, Hole #12 Sponsor-Bill White Allstate Insurance, Hole #13 Arizona Tea and Sponsor-Summit Financial/Steve Wilcox, Hole #14-Stephany Emig from That Bar-great fish tacos. Sponsored by Pacific Union International, Hole #15 Sponsored by Allied Waste Services & Sponsored by Davidon Homes & Sponsored by Akira Bistro Sushi Bar and Grill, Hole #16 Premier Limo with a limo and luxurious shuttle; Ruby Hill and Fenestra Wineries pouring wine, DH Tile and Guaranteed Plumbing showcasing their extraordinary work. Hole in One won a cool car from Berkeley Honda, Hole #17 Most Accurate Drive sponsored by Empire Realty, Margaritas and Chips by Maria Maria, Hole #18 Golf Towels sponsored by Old Republic Title Company, Paperless Scorecard/GPS Demo by 4G Wireless & Sponsored by Chicago Title.

Our live auction was quite entertaining with Damon Casatico of Charity Benefit Auctions the auctioneer. The dinner was superb. There were so many generous people giving of their time to be with us to make this the best tournament yet. A huge thank-you to Larry Marx and his entire staff from Diablo Country Club! The date for next year's 20th Annual Aloha Golf Tournament is Monday, July 23, 2012. I can't wait to use my new golf bag!

Fondly,
Kim

Business Briefcase

Please note the following changes:

Corrected email address for **Summit Ranch Equine Center LLC** DBA Summit Ranch
www.summitranchequine.com



Mary Kay Foss, CPA, has merged her tax practice with **Sweeney Kovar, LLP.**

Rely Local is now **Webivia** www.webivia.com

President's Report



September is going to go down as one of our busiest months ever! And that's a good thing for our members.

One of the 2011 goals set forth at your Chamber Board of Director's Planning Retreat was to work together with our area chambers. This goal will be realized in September as we partner with the Alamo Chamber and the San Ramon Chamber on Wednesday, September 21st at Round Hill Country Club. We are holding a joint luncheon to meet our new Contra Costa County Board of Supervisor Gayle Uilkema. Gayle was recently part of the redistricting and now represents our 3 communities. Her areas of interest include public finance, return of property taxes to local governments, transportation and public safety. Please plan to join us at this luncheon and welcome Gayle to our communities.

Another great event in September will be a joint mixer/bocce ball tournament with the Alamo Chamber at Diablo Country Club. Bring on the competition! The winning chamber will receive a trophy to display proudly in their offices. The mixer will be on Thursday, September 27th from 5-7 pm.

Finally, on Thursday, September 29th, the Tri Valley Mayor's Summit will be held at Wente Vineyards in Livermore and will showcase our own Mayor Karen Stepper along with the Mayors of Dublin, San Ramon, Pleasanton and Livermore. This is another great way to reach out and promote yourself.

PLEASE check our calendar on the last page. There are mixers, ribbon cuttings, downtown street festivals and so much more going on in September. Your Chamber is active and involved and most importantly – we are here for YOU, the member!

Danville Area Chamber of Commerce 2011 Business Showcase, Travel and Culinary Event

"Danville's Going Places!"

Co-Sponsored by AAA Travel & Elite MD

Thursday, September 22, 2011 5-8PM Diablo Country Club
Cruise Lines, Raffles, Wine!

Reserve a booth today - \$300, Restaurants - No Charge

Advance Ticket sales \$25, \$22 w/AAA Discount

Seeking Volunteers! Call Martha @837-4400

www.danvillechambercart.com



*A Tribute to the Members
Who Support Us...*

Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce. Please patronize our loyal Chamber members. Renewals from the dates below
June 16, 2011 - August 17, 2011

MEMBER FOR OVER 20 YEARS

Danville San Ramon Pharmacy	22
Carpenter/Robbins Tenant Advisory Services	21

MEMBER FOR 20 - 11 YEARS


East Bay Municipal Utility Dist.	20
Dr. Glen Weber, San Ramon Veterinary Hospital	19
Onstad's Insurance Agency	18
CMG Mortgage, Inc.	17
Boater's Insurance Agency Inc.	17
Diablo Lodge	16
Central Contra Costa Sanitary District	14
Pleasant Care Medical Associates	14
Emeritus At Barrington Court	14
Danville Rehabilitation	14
AT&T	13
Rotary Club of Danville/Sycamore Valley	11
Eugene O'Neill Foundation Tao House	11
Navlet's Garden Center	11
Alamo Plaza	11



MEMBER FOR 10 - 6 YEARS

RNL Enterprises	9
MLA Productions	9
TaoSports, Danville	9
J. Rockcliff Realtors	8
Discover Danville Association	7

MEMBER FOR 5 - 1 YEARS

The Peasant & The Pear	5
Pulaski Tickets, Tours & Hallmark Travel	5
Celebrations on the Bay	5
Chow Restaurants	3
Lazarex Cancer Foundation	3
The Lindeberg Group, LLC	3
Berkeley Honda	3
The Vine at Bridges	3
Alamo World Travel & Tours	3
Jean Webb Designs, Inc.	3
College Nannies & Tutors	3
Danville d'Elegance	2
Right At Home	2
Kinder's Meats Deli BBQ	2
DanvillePatch.com	1
J. P. McDermott, Mass Mutual	1
that bar	1
N & N Chocolates	1
Summit Ranch Equine Center LLC DBA Summit Ranch	1
Cecilia G. Mason, CLPF, NCG	1
La Boulange	1
Pleasanton Marriott	1

FASTSIGNS & CAFÉ ATTILA
PRESENT
DANVILLE AREA OF CHAMBER OF COMMERCE
Business After Hours Mixer
THURSDAY, SEPTEMBER 8
5:30 PM - 7:30 PM
FASTSIGNS
2551 SAN RAMON VALLEY BLVD.
SAN RAMON
BRING YOUR BUSINESS CARDS FOR ENTRANCE & NETWORKING
CHAMBER MEMBER DONATION \$5
PROSPECTIVE MEMBER DONATION \$20
FASTSIGNS San Ramon | *Café ATTILA*



Museum of the San Ramon Valley
Invites you to the
Danville Area Chamber of Commerce
Business After Hours Mixer
October 13, 2011
5:30-7:00pm
205 Railroad Ave.
(corner of Prospect & Railroad)
Bring your business cards for entrance & networking.
Chamber Member Donation \$5.00
Prospective Member Donation \$20.00

Tour the Museum's Current Exhibit:
THE INDIANS of the SAN RAMON VALLEY

Thank you to
Merrill Gardens at San Ramon
for hosting the
July Business After Hours Mixer



Pictured above: Joe Combs and Vivian Nulty

Thank you to the following for donating raffle gifts
Your generosity is appreciated!
Merrill Gardens at San Ramon
Celebrations On The Bay
The Valley Sentinel

Thank you to
Down Syndrome Of The Bay Area
for hosting our August
Business After Hours Mixer



Thank you to the following for donating raffle gifts
Your generosity is appreciated!

Bay Area News Group
Sustainable Danville Area
William White, Allstate Insurance
Danville Area Chamber of Commerce

Ribbon Cuttings

Congratulations to the following
businesses on your recent
Ribbon Cuttings
We wish you continued growth and success!



Faz Restaurant & Bar
600 Hartz Ave., Danville

Pictured Above: Faz Poursohi and
Mayor Karen Stepper & Chamber Ambassadors



Congratulations to
Hesperian Cleaners
438 Diablo Rd. Danville
on your recent Ribbon Cutting

We wish you continued growth and success!

Pictured Above:
Yevonne and Nathan Lee

WELCOME TO OUR NEW MEMBERS

*We look forward to your participation.
Thanks for supporting the business
communities of
Alamo, Blackhawk, Danville, and Diablo.*

AuburnJames Winery

Matt Ospeck
321 Hartz Avenue, Suite # 1
Danville, CA 94526
925.997.6288
matt.ospec@auburnjames.com
Wine Tasting Room

Barr and Barr Attorneys

Loren Barr
318 - C Diablo Road
Danville, CA 94526
925.314.9999
loren@barrattorneys.com
Attorneys

Cafe Attila

Lynne Kawakami
2211B San Ramon Vly. Blvd.
San Ramon, CA 94583
925.837.2886
www.cafeattila.com
lynne@cafeattila.com
Restaurants

Charity Benefit Auctions

Damon Casatico
260 Manchester Street
Danville, CA 94506
925.997.7355
www.charitybenefitauctions.com
damon@charitybenefitauctions.com
Auctioneer

Fish on Fire

Kate Lee
101 Town and Country Dr.
Suite C
Danville, CA 94526
982.837.1027
kyungslee1004@gmail.com
Restaurants

Green Leaf Partners Mgmt, Inc.

Mike O'Neil
588 San Ramon Valley Blvd. #200
Danville, CA 94526
925.355.3292
greenleafapartments.com/property-management
moneil@grnlf.com
Real Estate Investment

Home Video Studio

Keith and Imee Osantowski
25 Carlyle Ct.
Danville, CA 94506
925.648.1980
homevideostudio.com/srv
keith.o@homevideostudio.com
Video Production

Iron Horse Delicatessen

Warren Anderson
115 Hartz Ave.
Danville, CA 94526
925.743.1474
warren@gtdi.net
Restaurants

Jim Capbarat, State Farm

939 Hartz Way Suite 104
Danville, CA 94526
925.837.3577
jimcapb@aol.com
Insurance - Property & Casualty

Mary Kay Cosmetics

Linda Christenson
26 Danville Oak Place
Danville, CA 94526
925.552.0815
www.marykay.com/lchristenson
LChristenson@MaryKay.com
Skin Care & Cosmetics

MD Construction

Mike Duncan
300 Sycamore Hill Ct.
Danville, CA 94526
925.550.6901
mdconstruction.com
mpduncan@comcast.net
Construction - Remodeling

Metlife Home Loans A

Division of Metlife Bank, N.A.
April Balthaser
641 San Ramon Valley Blvd
Danville, CA 94526
925.208.3407
www.https://lo.mlhl.com
abalthaser@metlife.com
Mortgage Companies

San Ramon Valley Rotary Club

Rex Ramsey
PO Box 2935
San Ramon, CA 94583
209.483.3418
www.sanramonvalleyrotary.com
Non-Profit Organization

Tennis Trophies & Tee Time

Frank Haswell
542 San Ramon Valley Blvd.
Danville, CA 94526
925.837.3320
tennistime542@gmail.com
Tennis & Trophies

The Danville Interior Design Gallery

Dawn Driskill
430 Sycamore Valley Rd W
Danville, CA 94526
925.838.8040
dawnriskill@yahoo.com
Interior Decorators & Designers

New Member Profiles

MD Construction

Michael Duncan
300 Sycamore Hill Ct.
Danville, CA 94526
925.550.6901
MD Construction: mpduncan@comcast.net
www.mdconstructionbayarea.com

Owned by Michael Duncan, MD Construction has recently relocated back to his hometown area and is now available to work with the community in which he and his wife Julie now live.

Michael started his career as a Union Framer in the 1980's and moved to Home Development as a Project Manager in the 1990's. Michael had obtained his General Contractors license early on in his career and enjoyed working on side business during his after hours with a Home Developer. In 2006 MD Construction was born, Michael works with property management companies, real estate agents and especially enjoys his work with homeowners who are in need of repairs, remodels, kitchen and bath make overs, decking and more. Please call Michael at (925) 550-6901 for a free estimate.

Home Video Studio

Keith and Imee Osantowski
25 Carlyle Ct.
Danville, CA 94506
925.648.1980
homevideostudio.com/srv
keith.o@homevideostudio.com

Home Video Studio-Danville recently won a Hanley award at the 11th annual Home Video Studio (HVS) Getaway in Las Vegas, NV. The Hanley Awards, HVS' version of the Oscars, recognize achievement in the video industry. Home Video Studio is the largest international video production services franchise with studios located in the United States, Canada and Sweden.

HVS Danville won for its work in the Best DVD Authoring category. The award winning video (a tribute to Mr. William Patterson, a prominent San Francisco investor and philanthropist) features an attractive, user-friendly menu designed to allow the viewer to easily navigate the various features of the DVD.

HVS-Danville specializes in video editing, video and home movie transfers, duplication, sports or music scholarship videos, and many more. For more information on our studio and the services we offer, visit our website at www.homevideostudio.com/srv.

Barr & Barr Attorneys

Loren Barr
318-C Diablo Road
Danville, CA 94526
(925) 314-9999 Phone
(925) 314-9960 Fax

Barr & Barr Attorneys is a six-attorney law firm located on Diablo Road in Danville.

We specialize in estate and trust litigation, will and trust contests, conservatorships, elder abuse, estate planning, trust administration and probate. Our attorneys grew up and went to school in the Bay Area and our children attend local schools, including San Ramon Valley High School, St. Isidore School, John Swett Elementary, and Los Perales Elementary.

We look forward to getting to know our new colleagues and helping our friends and neighbors with all matters relating to trusts and estates.

Ambassador of the 2nd Quarter

Linda Jimerson

Across The Universe Web Design

linda@acrosstheuniverse.net
acrosstheuniverse.net

I really appreciate being named the Danville Area Chamber Ambassador of the 2nd quarter - 2011. Being an Ambassador and leading the Ambassadors this year has been an awesome honor and experience. The role the Ambassadors play in meeting and welcoming new Chamber members, sharing our rich local business experience and resource-makes a huge difference in a new member feeling welcomed and connected (or not).



When I left a corporate software development/management job in 2005 and began Across the Universe Web Design, I knew that I would miss working with a team. Joining the Danville Area Chamber gave me back that. The camaraderie, genuine good-will and integrity of my fellow Ambassadors, Chamber members and Chamber staff is a truly positive note in these discordant times.

About Across the Universe Web Design? In a nutshell we offer professional services for every aspect of your website project. Our goal is simply to deliver a state of the art product at a reasonable cost that meets your business needs and exceeds your expectations.



Important Chamber Dates 2011

Danville Area Chamber of Commerce Monthly Calendar

SEPTEMBER		
2	8:00am	Ambassadors
6	12:00pm	Business By Referral - Partners for Success
8	5:30pm	Business After Hours Mixer Fast Signs 2551 San Ramon Vly Blvd., Ste 113 San Ramon, CA 94583 Members \$5.00 Prospective Members \$20.00
12	11:30am	Business By Referral - The Business Connection
14	7:30am	Business By Referral - Sunrise Alliance
14	5:30pm	Ribbon Cutting Auburn James Winery 321 Hartz Avenue, Suite #1 Danville, CA 94526
20	12:00pm	Business By Referral - Partners For Success
21	11:30am	Luncheon featuring CCC Supervisor Gayle Uilkema Round Hill Country Club \$25.00
22	5:00pm	Business Showcase , Travel & Culinary Event Historic Diablo Country Club 1700 Clubhouse Road, Diablo
26	11:30am	Business By Referral - The Business Connection
27	Noon	Ribbon Cutting Patrick David's Restaurant 320 Sycamore Valley Road, Danville
27	5:30pm	Joint Alamo & Danville Mixer Diablo Country Club/Bocce Ball Courts \$5.00 Member \$20.00 Non Member
28	7:30am	Business By Referral - Sunrise Alliance
29	11:30am	Tri Valley Mayors' Summit Wente Vineyards
OCTOBER		
3	11:30am	Business By Referral - The Business Connection
4	8:30am	Social Media Part 2 Town Hall
4	12:00pm	Business By Referral - Partners For Success
7	8:00am	Ambassadors
10	closed	Columbus Day
12	7:30am	Business By Referral - Sunrise Alliance
13	5:30pm	Business After Hours Mixer Museum of the San Ramon Valley 205 Railroad Ave., Danville Members \$5.00 Prospective Members \$20.00
18	12:00pm	Business By Referral - Partners For Success
20	5:30pm	Ribbon Cutting The Danville Interior Design Gallery 430 Sycamore Valley Road West, Danville
22-23	10:00-5:00	Danville Fall Craft Festival Hartz and Prospect
24	11:30am	Business By Referral - The Business Connection
26	7:30am	Business By Referral - Sunrise Alliance
27	12:00pm	LinkedIn Seminar Pete Sabine Chamber Office \$25.00 Members 45.00 Non Members
27	5:30pm	Ribbon Cutting Home Video Studio 25 Carlyle Ct., Danville

Please check our web site for updates and changes

EXECUTIVE COMMITTEE

Chairman of the Board
Kim Lindeberg
Lindeberg Group, LLC
Chair Elect
Jonathan Watts
Jonathan Watts, Attorney at Law
Past Chair
Joe Combs
The Combs Team

Vice Chair of Promotions
Virginia Duan
New Spring Financial Planning
Vice Chair of Economic Affairs
Lori Sato
Union Bank of California
Vice Chair of Membership
Dee Thompson
Law Office of Terry L. Thompson

DIRECTORS

Gordon Clarke
Tower Grille
Darlene Gayler
Gayler Construction
Marcia Harmon
Cottage Jewel
Tom Hart
Empire Realty

Rick Johnson
Rick's Tooltime, Inc.
Andrea Landsberg-Reeder
Sunset Development
Wade Luckhardt
Fast Signs
Larry Marx
Diablo Country Club

Tim White
Heritage Bank of Commerce
William White
Allstate Insurance
Susie Wingate
CMG Mortgage, Inc



The Chamber Progress
Danville Area Chamber of Commerce
117E Town & Country Drive
Danville, CA 94526
Phone: (925) 837-4400
Fax: (925) 837-5709

PRSR STD
U.S. POSTAGE
PAID
DANVILLE, CA
PERMIT NO. 178