

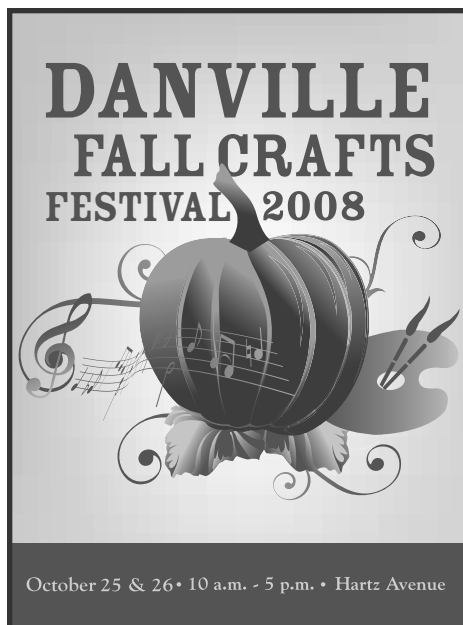


The Chamber *progress*



## Danville Fall Crafts Festival

October 25 & 26  
10 a.m. - 5 p.m.



Crimson leaves falling, shadows lengthening, days growing shorter. Autumn is fast approaching and that means it is time for the Danville Fall Crafts Festival on Hartz Avenue in Downtown Danville.

"This is a wonderful event for the entire family," says Melony Newman, President and CEO of the Danville Area Chamber of Commerce who along with the Town of Danville sponsor the event.

Come out and enjoy the 200 different artists as they show off their talents. There will be everything from photography and jewelry to ceramics and woodworking. Painting and glass work to mixed media and leather crafts. New this year will be the Glass Pumpkin Patch located on School Street between Railroad

and Hartz Avenue. This unusual patch of pumpkins will be created by the San Jose Glass Alliance. Beautiful, luminous pumpkins of all shapes and sizes shimmering in the sunlight will be waiting to be picked. As always, there will be street corner concerts for everyone's enjoyment. Heartstrings will be back with their romantic guitar and mandolin, Bob Culbertson will entertain with his Chapman Stick, the sounds of guitar will be provided by Kaweh and Jeffery Michael will play keyboards. Take some time between shopping and dancing to grab a bite to eat at one of the food booths and stop by the Danville Area Chamber of Commerce Beverage Garden on Hartz between Church and Prospect for a glass of wine or a microbrew. Relax and watch the talented dancers from Next Step Dance as they perform on Prospect on Saturday from 1:30 - 2:30 p.m.

Kicking off the festival will be the Halloween Costume Parade Saturday at 10 a.m. on Hartz Avenue in front of Faz Restaurant & Bar. Local merchants will provide kid-friendly treats for ghosts and goblins, witches and super heroes. And speaking of treats, the two hour parking limit will not be enforced during the festival, allowing more time to enjoy the shopping, music, dining and mingling.

"Every year the festival gets better and better," says Newman of the popular weekend. It is the perfect way to welcome the new season. And a wonderful way to begin holiday shopping. So come on out. Admission is free.

Free Shuttle service provided by Diablo Lodge on Sunday from 10 a.m. - 5 p.m. will be located at the Park and Ride at 680 and the Sycamore Valley Road exit.

[www.danvilleareachamber.com](http://www.danvilleareachamber.com)

### OCTOBER 2008

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## Member of the Month

Cindy Symmons  
People & Properties Sotheby's  
171 Front Street, Ste 200  
Danville, Ca 94526  
925.820.2434  
cindysymmonsrealtor.com  
info@cindysymmonsrealtor.com



As a member of the Danville Area Chamber of Commerce for many years, it has been my pleasure to get to know many of our members and business leaders in our community. The Chamber is an excellent way to expand and develop your business.

I am proud to be with People & Properties Sotheby's International Realty which offers comprehensive residential real estate services with the utmost personal service. As a 30-year resident of the Diablo Valley, I have outstanding knowledge of each individual community in Contra Costa county. My dedication and commitment to my clients, is to provide the highest standard of service from the first-time buyer to the seller of estate properties. My clients value my personal attention to every detail in their real estate transaction.

Even in this ever-changing real estate market, property is still an excellent investment. Interest rates are at an all-time low, and the housing market in our area is now at a very stable level. For any marketing or real estate questions, please call me at 925.820.2434.

## STAFF

**President/CEO**  
Melony Newman  
ceo@danvilleareachamber.com

**Membership Services**  
Charlotte Mills  
membership@danvilleareachamber.com

**Events Coordinator**  
Robin Sell  
events@danvilleareachamber.com

**Office Manager**  
Debra Long  
office@danvilleareachamber.com

## CHAIRMAN'S CORNER

### New Beginnings....You, Your Business, Your Community



What a great kick-off to Fall! Thank you to Cindy Symmons, of People & Properties Sotheby's and her committee for chairing the successful Business Showcase at the Blackhawk Museum which took place on September 18th. The Danville Area Chamber of Commerce also welcomed Steven Enoch, new SRVUSD Superintendent of Schools at the Crow Canyon Country Club luncheon on September 29th. Please contact the Chamber today for information on our upcoming events such as the Fall Craft Festival and the Lighting of the Old Oak Tree.

Promoting Your Business ---You found the right place with the Danville Area Chamber of Commerce! As always, we proudly bring you a wide range of marketing and business opportunities for your business. Check out our website or newsletter for the newest way to promote your business. As my year as Chairman of The Board continues on, I realize how wonderful it is that so much is done by our volunteers who see the importance of getting involved. So, take the time to renew yourself by getting involved in a fun activity, whether it be business, home, or community.

Warmest Regards,

Elaine Cortez Schroth  
2008 Chairman of the Board  
Bay Building Maintenance, Inc.

### *Mission Statement:*

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



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Los Gatos • Morgan Hill • Mountain View • Pleasanton • Walnut Creek



www.heritagebankofcommerce.com

Member FDIC

## 2008 Citizen, Business & Educator of the year!

Nominate who you think should be the 2008 Citizen of the year, 2008 Business Person of the year & 2008 Educator of the year. Please mail candidate applications with the following information to the Chamber offices, 117-E Town and Country Drive, Danville, CA 94526 Attn: Melony Newman, CEO or fax to: 925-837-5709 by Friday, December 19. Include in the application the following information. Criteria listed below:

### Danville Area Citizen of the Year Award – presented by the *San Ramon Valley Times*

#### Award Criteria:

- Significant contribution to the Danville Area Community
- History of Community Service
- Notable recent contribution (within 2 years)
- Voluntary Service (not associated with employment)
- Involved in a variety of community activities
- Displays leadership, thoroughness and integrity
- San Ramon Valley Resident
- Exhibits qualities consistent with the stature of the Award and past recipients.
- **Continued on page 4**

## WEBSITE ADVERTISING IS AVAILABLE!

Are you interested in increased exposure for your business?

We now have many advertising opportunities on the Chamber website.

Please contact Melony Newman for specific details and pricing.

ceo@danvilleareachamber.com  
or 837-4400.

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one successful  
project at  
a time.

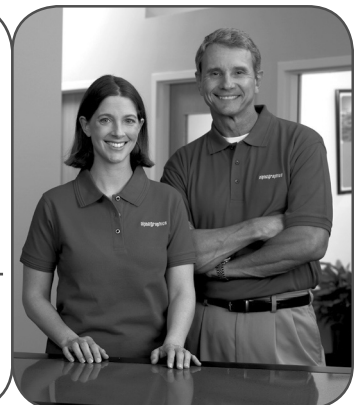
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## From the President's Desk



To our valued Members,

I look forward to this time of the year! The temperature is cooler and the leaves are beginning to change color.

It's not only a seasonal change but it means gearing up for the holidays. People's attitudes reflect anticipation of family gatherings, travel, gift giving and celebration. It's unlike the other seasons.

Please keep in mind our local businesses when making that gift purchase, sharing a meal or booking a company party. Our local businesses depend on you. Shopping and doing business locally has an impact on the economic vitality of our community.

On another note, this is the time of year that we meet with potentially new Board members. There is a rotation of members as they reach the end of their terms, therefore keeping a balance of seasoned members along with some new board members each year. We generally seek those individuals who are actively involved and have served on committees. If your goal is to be a part of our distinguished Board of Directors, please let me know. I can help guide you in that direction in the future. In addition, this is the time of year to think about individuals who stand out in the community. Please keep in mind that during our installation dinner in February 2009, we recognize an Educator of the year, Business person and Citizen of the year for 2008.

The Marketing committee continues to move forward. It has played a vital role of the Chamber for 2008.

I look forward to proudly serving you and the business community.  
Melony Newman  
President and CEO

shop  
danville  
in style every day

Thank you to  
**Christe James Fine Jewelry Works**  
for hosting the September After Hours Mixer



Pictured Above:  
Chris and Jim Edlund, Christe James Fine Jewelry Works, 412 Hartz Ave., Danville and Chairman of the Board Elaine Cortez Schroth, Bay Building Maintenance

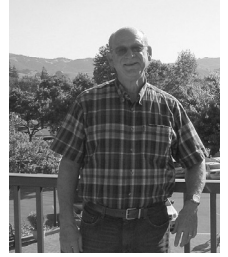
Thank you to the following members for donating raffle gifts.

We appreciate your generosity!

Lambco Electric  
Christe James Fine Jewelry Works

## AMBASSADOR OF THE QUARTER

Bob Landy  
**RNL Enterprises**  
925-216-4195



I am gratified to be selected as Ambassador of the Quarter once again.

In comparison to other Chambers, Danville Area Chamber is the warmest and most inviting.

The chamber reflects the flavor of the friendly town atmosphere Danville offers.

I offer effective gift cards for all business and personal occasions that enable the recipient to choose their own gift.

Please visit my website at  
<http://rlandy.ordermygift.com>

## 2008 Citizen, Business & Educator of the year!

Continued from page 3

### Business Person of the Year – presented by *The San Ramon Valley Herald*

Award Criteria:

- Portrays the balance of successful business practice, civic contribution and family.
- Successful Business person in Danville Area, owner, independent contractor or employee for at least 5 years
- Active contributor to Danville Area Chamber of Commerce for 3 or more years. Involved in a variety of activities. Displays leadership, thoroughness and honors commitments
- Community contribution with other non-profit activities such as sports, religious, service clubs or library.

### Educator of the Year – presented by *The Sentinel*

Award Criteria:

- An individual who has made significant personal and/or professional contributions to the overall well-being of youth in the San Ramon Valley as an educator or educational leader.
- Establishes high academic and personal standards for students. Develops strategies that help ensure students' success.
- Encourages students to strive for excellence and enhance their self-esteem, while promoting community service.
- This individual works diligently to foster awareness and appreciation of diversity.

2008 Installation Dinner nominations are due for the Annual Awards that are presented at the Danville Area Chamber of Commerce Installation Dinner scheduled for February 2009 location T.B.D.

The dinner is to recognize the installation of the 2009 Danville Area Chamber of Commerce Chairman of the Board Chris Edlund, Executive Board, & Board of Directors.

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## Business Showcase, Food & Wine Event

**THANK YOU** to all of our sponsors, committee members, vendors, raffle prize donors, volunteers and all who helped make the Business Showcase, Food & Wine Event for 2008 a wonderful success.

A special **THANK YOU** to Showcase Chairman Cindy Symmons with **People and Properties Sotheby's** for the time dedicated to this event and to The San Ramon Valley Times for their ads and posters.

### Showcase Sponsors:

Aesthetic Plastic Surgery & Medi Spa, San Ramon Valley Times and Diablo Valley 92.1



**Business Sponsors:** Blackhawk Museum, Burke Williams Spa, Carol Keane & Associates, CPAs, Chloe and Jane, Gayler Construction, Mechanics Bank, M Clothing, Twigsstudio Danville, Union Bank of California and WineStyles.

**Other Sponsors and Donors:** Alamo Limousine, Allied Waste Services, Blackhawk Country Club, Blackhawk Plaza, Corks Wine Store, FastSigns, Piatti Ristorante & Bar, Symmons Body & Fender, Stan Moore Photography, McDaniel Callahan Real Estate Team, Safeway Blackhawk, Sweet Celebrations and Twigsstudio Danville.

### Thank you to the following businesses for their participation at our Showcase event:

Aesthetic Plastic Surgery & Medi Spa  
Alamo Luxury Limousine  
Alegio Chocolate  
Allstate Insurance William White Agency  
Armadillo Willy's  
Aspire Capital Management  
B2B Gathering, Inc.  
Bay Valley Medical Group  
Bella Vino, LLC  
Blackhawk Country Club  
Blackhawk Grille  
Blackhawk Museum  
Blackhawk Real Estate Company  
Bridges Restaurant  
Burke Williams Spa  
Business By Referral, Lunch Group  
Business By Referral, Morning Group  
Esin Restaurant & Bar  
Carol Keane & Associates, CPAs  
Chapman University  
Chloe & Jane, Inc.  
Corks Wine Store  
Cottage Jewel  
Danville Weekly  
Diablo Business Referral Network  
Diablo Lodge  
Down Syndrome Connection  
East Bay Municipal Utility District  
El Nido Mexican Restaurant  
Embroidery for You  
Faz Restaurant & Bar  
Forbes Mill Steakhouse  
Gayler Construction  
Gelato Classico in Danville  
Global Health & Education Foundation  
Robert J. Brown, DDS, Center for Balanced Breathing

Gold Canyon Candles  
Hardwood Floor Connection  
Healthy 4U  
Health by Heidi  
Heritage Bank of Commerce  
J. Rockcliff Realtors  
KKDV 92.1  
Kenny Family Chiropractic  
Lambco Electric  
M Clothing  
Mechanics Bank  
Merrill Gardens at San Ramon  
Non-Surgical Spine Care Center  
Pasta Pomodoro  
Patelco Credit Union  
The Peasant and the Pear  
Pleasant Care Medical Assoc.  
Professional Skin Aesthetics  
Romano's Macaroni Grill  
Ronald E. Iverson, MD  
Salon Forty Sixty-Two  
San Ramon Valley Times  
SendOutCards.com/51127  
Stan Moore Photography  
Stephenson Welsh Insurance Svcs.  
Strizzi's Restaurant  
The Basket Lady  
The Heritage Pointe Senior Apts.  
Thyme to Eat Café & Catering  
Tower Grille  
Twenty One Tango  
Twigsstudio Danville  
Union Bank of California  
Virginia Duan, Smith Barney  
21 Fun Casino

### Committee Members:

Elaine Cortez Schroth, Bay Building Maintenance Inc.  
Nancy Bambino, Town Planner Cmty. Events Calendar  
Andrea Brooks, Quicksilver Concierge  
Joe Combs, The Combs Team  
Barbara Kelly, Viva Cucina  
Kim Lindeberg, The Lindeberg Group  
Karen Kehr, Smith Barney

Chris Robinson, Signature Limousine Services  
Jess Pontious, D.C., Pontious Chiropractic  
Lori Sato, Union Bank of California  
Laura Albin, Chloe & Jane, Inc.  
Jon Snyder, Blackhawk Museum  
Jonathan Watts, Frankel & Goldware, LLP  
Lisa Demarest, In Good Company Events

## *A Tribute to the Members Who Support Us...*

**Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce.**

**Please patronize our loyal Chamber members.**

### ◆ *Members for over 10 Years* ◆

Frankel & Goldware, LLP	18
Blackhawk Plaza	17
Bay Building Maintenance	16
Prudential California Realty	16
Onstad's Insurance Agency	15
Barry & Volkmann, Architectural Productions	15
CMG Mortgages Services, Inc.	14
Boater's Insurance Agency Inc.	14
The Village Shopping Center	14
Home Consignment Center	14
Diablo Lodge	13
Central Contra Costa Solid Waste Authority	12
Danville Cigar, Fine Wine & Gifts	12

### ◆ *Members for over 9-2 Years* ◆

San Ramon Valley YMCA	9
AlphaGraphics	9
Kevin F. Ciresi, M.D.	9
California State Automobile Association	8
Design Elements	7
Chamber Publishing	7
Valley Oak Respite Center	6
Video Unlimited	5
Joan Marx, Keller Williams	5
J. Rockcliff Realtors	5
Danville Travel	4
WineStyles	3
Capital and Counties USA, Inc.	3
PSS Electronics	2
Opulence For You	2
Professional Skin Aesthetics	2
Chapman University	2
Cottage Jewel	2
Amber Bistro	2
Fremont Bank	2

### ◆ *Members for 1 Year* ◆

China Paradise Restaurant, Blackhawk	1
Allstate Insurance William White Agency	1
Alamo Optometry	1
Lifemark Group	1
Pinkies Nail Salons	1

Cut off September 10, 2008

## **WELCOME TO OUR NEW MEMBERS**

*We look forward to your participation.*

*Thanks for supporting the business communities of Alamo, Blackhawk, Danville, and Diablo.*

### **21 FUN Casino Party & Beverage**

John Scarborough  
58 West Portal Avenue #191  
San Francisco, CA 94127  
415.564.2121  
pitboss@21funcasino.com  
Entertainment & Events Company

### **Alamo World Travel & Tours**

Grisell Navas  
3201 Danville Blvd., #255  
Alamo, CA 94507  
925.837.8742  
iferguson@alamoworld.com  
gnavas@alamoworld.com  
Travel Agencies

### **Best Buy, Dulin**

Kevin McCormick  
4820 Dublin Blvd.  
Dublin, CA 94568  
925.829.7041  
kevin.mccormick2@bestbuy.com  
Retail - Electronics

### **Dolce' the Little Bake Shop**

Gloria Bruner  
Livermore, CA 94550  
925.443.9869  
gloria@dolcebakeshop.com  
Bakeries

### **Ecoquest International**

Cynthia Hays  
555 Bryant St. #201  
Palo Alto, CA 94301  
yourhealth@muscadinehealthjuice.com  
Health and Wellness

### **Moda Mi**

Marilyn Newton  
140 E. Prospect  
Danville, CA 94526  
925.837.1407  
mlnewton24@yahoo.com  
Ladies Clothing

### **NSA Wireless, Inc.**

James Irish  
12647 Alcosta Blvd. Ste 110  
San Ramon, CA 94583  
415.999.8507  
james.irish@nsawireless.com  
Telecommunications

### **SendOutCards.com/51127**

Tom Eager  
520 Glasgow Circle  
Danville, CA 94526  
925.855.1179  
TVeager@aol.com  
Internet Services

### **SideBoard**

Ford Andrews  
411 Hartz Ave  
Danville, CA 94526  
925.984.2713  
sideboardco@comcast.net  
Restaurants

### **The Vine at Bridges**

Curtis Mann  
480 Hartz Ave  
Danville, CA 94526  
925.820.7210  
camann@thevineatbridges.com  
Wine Shop

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WWW.CAROLKEANECPA.COM

## New Member Profiles

### Dolce' the Little Bake Shop

Gloria Bruner  
Livermore, CA 94550  
925.443.9869  
Dolcebakeshop.com  
gloria@dolcebakeshop.com

Dolce' The Little Bake Shop is a boutique cupcake bakery that specializes in custom gourmet cupcakes. Our cupcakes are baked from scratch daily and can be customized to complement your event, capture your personality and truly make them your own.

Executive Pastry Chef and owner, Gloria Bruner, founded Dolce' after graduating from the prestigious California Culinary Academy in San Francisco with honors. With a simple twist to an old-fashioned favorite, Gloria has transformed the cupcake into a petite but elegant gourmet specialty that can be enjoyed by everyone.

### Recovery Management Services

Melissa Popovich  
2449 Pacheco St  
Concord, CA 94520  
925.405.0395  
mpcalbear@yahoo.com

Recovery Management Services, Inc. (RMS) is a non-profit drug and alcohol treatment center founded in Concord in 1991. Our state-licensed and nationally accredited Crossroads Treatment Program provides multi-level, social model chemical dependency treatment. Our program offerings include residential care for men and women, outpatient day and evening programs, continuing care and sober living homes. We are primarily recognized for our unique 90-day residential working persons program.

Our recognition as one of the better programs in the country has been validated by our profile on the A&E network's Intervention series, which has chosen RMS to be the drug and alcohol treatment center for three of its profiled addicts.

At RMS, our mission is simple ~ to provide our clients with the tools of recovery and the courage and commitment to change their lives forever.

## Tips for your business listing on the Danville Area Chamber of Commerce website.....

Your business listing features the ability to add your own "Directory Tag(s)."

A directory tag allows you to "customize" your general category listing for your business. This increases your "findability" on the Danville Chamber website, as well as in the leading search engines.

The best way to choose your tags is to ask yourself these questions:

"What services or products do I offer?" and "What terms will people use when searching for my business?" For example, if you are a gift shop, "gift shop" could be a tag, but that is pretty general. In addition, you could add the tags that describe the gifts you offer: perhaps "fine art," "jewelry" would be directory tags to add. Separate each of the tags with a comma: "gift shop, fine art, jewelry, candles, photography, flowers."

Common mistakes:

Using a business "tag line" i.e. Dagaz Solutions, "Get Breakthrough Results" is incorrect. It is unlikely someone will search for "Breakthrough" to find a web development company. We have also seen "Tags" as complete sentences.

Remember, directory tags are user (your) generated words or terms that you think people would use to search for your business.

Happy Tagging!

Doug de Urioste  
President  
**Dagaz Solutions**  
www.dagazsolutions.com

## How To Make The Most Out of the Chamber Website for Your Business

Presented by **Sara Schmitz, J. Rockcliff Realtors** & member of the Chamber Marketing committee

Have you added tags, logo, or a business description to the new Chamber interactive website which is now 6 months old? Are you participating in the Member to Member Reward Program?

Take 15 – 30 minutes out of your day and join Sara at the Chamber offices to learn the ins and outs of how to use the Chamber website to your advantage. Sara will do a demonstration and then a Q & A.

Three dates are planned:  
October 3rd – 9:15 AM  
October 8th – 8:45 AM  
October 21st – 12:45 PM



### Business Briefcase

**The Basket Lady** has a new location. She can be reached at # 8 Crow Canyon Ct., Ste 105 in San Ramon, CA. Her phone number is 830-4637.

Please make note of the new telephone for **Chow Restaurant** is **925.838.4510**.

Bob Nichols is the President of **Danville/Sycamore Valley Rotary** and contact person. The phone number to be used is (925) 876-7201.



### SAVE THE DATE

**Join us on November 28, 2008  
for the lighting of the Old Oak Tree**





# Important Chamber Dates 2008

Danville Area Chamber of Commerce Monthly Calendar

## OCTOBER

- 3 8:00am Ambassadors
- 3 9:15am Website Training (see page 7)  
Chamber Office
- 7 11:30am Business by Referral Lunch Group
- 8 7:30am Business by Referral AM Group
- 8 8:45am Website Training (see page 7)  
Chamber Office
- 9 5:30-7:00pm **Business After Hours Mixer**  
**DVC San Ramon**  
1690 Watermill Road San Ramon  
Members \$5.00 Prospective Members \$10.00
- 13 closed Columbus Day
- 16 5:30pm Ribbon Cutting and Tour  
**Burke Williams Spa**  
730 Camino Ramon, Danville
- 21 11:30am Business by Referral Lunch Group
- 21 12:45pm Website Training (see page 7)  
Chamber Office
- 22 7:30am Business by Referral AM Group
- 23 5:00pm Ribbon Cutting  
**Union Bank of California**  
3191 Danville Blvd. Alamo
- 25-26 10:00am-5:00pm **Danville Fall Crafts Festival**  
Downtown Danville

## NOVEMBER

- 4 11:30am Business by Referral Lunch Group
- 7 8:00am Ambassadors
- 12 7:30am Business by Referral AM Group
- 13 5:30-7:00pm **Business After Hours Mixer**  
**FAZ Restaurant**  
600 Hartz Avenue, Danville  
Members \$5.00 Prospective Members \$10.00
- 27 closed Happy Thanksgiving
- 28 5:15pm **Lighting of the Old Oak Tree**

Please check our web site for updates and changes



## The Chamber Progress

Danville Area Chamber of Commerce  
117-E Town & Country Drive  
Danville, CA 94526  
Phone: (925) 837-4400  
Fax: (925) 837-5709

## 2008 BOARD OF DIRECTORS

### EXECUTIVE COMMITTEE

#### Chairman of the Board

Elaine Cortez Schroth  
*Bay Building Maintenance*

#### Chairman Elect

Chris Edlund  
*Christe James Fine Jewelry Works*

#### Vice Chair/Economic Affairs

Jonathan Watts  
*Frankel & Goldware Law Offices*

#### Vice Chair/Promotions

Kim Lindeberg  
*Lindeberg Group, LLC*

#### Vice Chair/Membership

Karen Kehr  
*Smith Barney*

#### Past Chairman

Diane Slater  
*First Republic Bank*

### DIRECTORS

Mike Barnard  
*Rakestraw Books*  
Joe Combs  
*The Combs Team*  
Guy A. Greco  
*Heritage Bank of Commerce*  
*Diablo Valley Banking Region*  
Larry Marx  
*Global Health and*  
*Education Foundation*  
Jess Pontious D.C.  
*Pontious Chiropractic*  
Lori Sato  
*Union Bank of California*  
Ria Sim  
*Twigsstudio Danville & eventPro*  
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*Summit Financial Group*  
Susie Wingate  
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