



The Chamber

*progress*



## Lighting of the Old Oak Tree

A Special Thank You To:

Shannon B. Jones of Shannon B. Jones Law Group, Chairman of the "Lighting of the Old Oak Tree"

And our Sponsors:

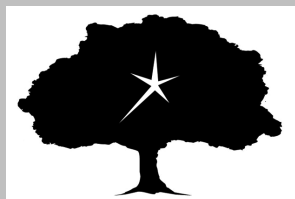
Heritage Bank of Commerce  
Shannon B. Jones Law Group  
Gordon N. Ball Construction

The Tree Lighting Committee:

Joe Combs, Chairman of the Board  
Mike Doyle, 2010 Mayor of Danville  
The Town of Danville  
Danville Police Department  
San Ramon Valley Fire Department and Chamber Staff

Thanks to:

Father Christmas, Joe Buenavista of Global Wealth, Merrill Lynch Snow Angel, Susie Wingate of CMG Mortgage, Inc.  
Ken Abrams and the San Ramon High School Choir and the Danville Girls Chorus and the many downtown businesses who so graciously served as host sites, and to all the singers and performers who came out to entertain us and to kick off the holiday season.



## 2011 Installation Dinner

Thursday, February 17, 2011

**The Historic Diablo Country Club  
1700 Clubhouse Road, Diablo CA**

6:30-7:30pm

No host cocktails

7:30-9:30pm

Dinner & Program

Theme: **Danville Area Chamber of Commerce...  
"Embrace the Opportunities"**

Cost \$90 per person,  
After February 4, 2011 \$99.00

Cocktail attire encouraged, black tie optional  
Visit our website [www.danvilleareachamber.com](http://www.danvilleareachamber.com)  
to buy tickets on-line.

See page 6 for nominating guidelines for  
2010 Citizen, Business,  
Educator & Charitable Organization of the Year!

### January - February 2011

#### What's Inside:

Chairman's Column	2
From the President	3
Renewing Members	4
New Members	6
Installation Dinner Info	7
Calendar	8

**HAPPY NEW YEAR**

[www.danvilleareachamber.com](http://www.danvilleareachamber.com)

## Member of the Month

Joseph C. Buenavista

Vice President  
Financial Advisor  
Global Wealth Management  
1111 Broadway, 22nd Floor  
Oakland, CA 94607  
510. 208-3803 or fax 510.269-8538



As a Financial Advisor for Merrill Lynch Global Wealth Management, I have had the pleasure of meeting many extraordinary people in this community. If there is one thing my wife Paula, my children Gianna and Joseph, and I agree on, - it is that we love this beautiful area that we are privileged to live in.

I currently split time between my home office in Alamo and our offices in Oakland and Menlo Park. I am fortunate enough to enjoy client relationships throughout the state with a concentration in the San Francisco Bay Area.

Simply put, my business partner and I take pride in spending substantial time with our clients to gain a firm understanding of their unique individual, family, and estate needs.

From that understanding, we design a customized, living solution to meet those needs. We seek to build long term client relationships that are both meaningful and mutually fulfilling.

President/CEO  
Melony Newman  
ceo@danvilleareachamber.com

Membership Services  
Karen Lochner  
membership@danvilleareachamber.com

Office Manager  
Debra Long  
office@danvilleareachamber.com

Events Coordinator  
Martha Husak  
events@danvilleareachamber.com

Chairmans Corner

“Embrace the Opportunities”

Dear Members,

A New Year is ahead of us and I know it will be a great one. I thank the membership for your confidence in me to serve as your Chairman of the Board for 2011 and it will be my honor to do so.

As I follow in the footsteps of so many great past Chairmen, most recently Joe Combs, I am hoping that we continue to grow as a dynamic Chamber offering the resources that allow all of you to grow your business, your relationships and build lasting friendships along the way. Having been a Chamber member since 2004 and have participated in the Ambassadors program, our six annual events, mixers and ribbon cuttings, I have met so many great people who live and work in our community and have seen the successes that many have achieved by being involved.

So join us this year! Volunteer to help out at an event! Come to a mixer! Become an Ambassador! Pour beer and wine at our Fine Arts Fair. Showcase your business at the Business Showcase! Join a committee! There are so many ways that you can promote yourself and your business and we are here to help you do that!

We have some great ideas for the New Year and I encourage you all to get involved and join me in embracing those opportunities!

With Best Regards,

Kim Lindeberg  
Chairman of the Board 2011  
The Lindeberg Group, LLC



### ***Mission Statement:***

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



## Ambassador of the 4th Quarter

Tom Hart  
**Empire Realty  
Associates**  
380 Diablo Road  
Danville, CA 94526  
(925) 355-1187  
tom@tomhart.com  
www.tomhart.com  
www.tomhart.info



Tom is a real estate broker & partner at Empire Realty; he is also a professional speaker and trainer specializing in negotiating skills.

"I am honored to be named Ambassador of the 4th Quarter by such a dynamic group of business people" remarked Tom. He joined the Chamber in 2009 and immediately signed up for the Ambassador program with the initial objective being to get actively involved. Tom achieved his goal of meeting a new group of people and supporting the local business community thereby building his own business.

Tom is also president of the CCAR Scholarship Foundation. He is married to wife Claire, a registered nurse at San Ramon Regional Hospital. They have a daughter attending San Diego State University and a son attending Boise State University.

"With two kids in college, this is no time to stop networking and the Danville Area Chamber of Commerce is the ideal place to build my contacts and business",

## Ambassador of the Year!

Paulina McGill

The Ambassador for the third quarter and Ambassador of the Year is Paulina McGill. She may be small but do not underestimate her mightiness! Paulina is always the first one at an event and the last one to leave, utilizing her winning smile to welcome new and seasoned Chamber Members.



Paulina served as Ambassador Chairman of the Ambassador Committee from late 1999 through 2000 helping increase the members from a small group to over 20 members. This foundation has carried through 2010 with an exuberant group of over 20 participants.

She had been a realtor since 1961, retiring as Senior Vice President of John M. Grubb Company in 1998. Paulina is still very involved in the community and volunteers at the San Ramon Regional Medical Center greeting, directing and delivering anything from lab specimens to patient's flowers.

Our thanks to Paulina for her dedication to the Chamber.

## From the President's Desk



Dear Valued Members:

It's a New Year and time for new beginnings! Our Board of Directors is an amazing group of professional business leaders from the community. Our 2011 Chairman of the Board, Kim Lindeberg is well connected in the community with her business and personal interests. She graciously gives back to many organizations and the Chamber is lucky to have her as the COB.

I would like to thank Joe Buenavista, Dave Miller, Dr. Jess Pontious, Guy A. Greco, Chris Edlund and Ria Sim for their contributions and look forward to seeing them at future events and continue as valued Chamber members.

Lastly, a very special thank you to Joe Combs with The Combs Team. Joe has recently served on the board for two terms and has been a member since 2004.

Please get acquainted with your Chamber, its members, Board of Directors and the staff. One of the best reasons is having a face to associate with a name. If you need support, have a question regarding your business, please let us know! The Chamber wants you to be successful and thrive. Please use the website as a business tool: [www.danvilleareachamber.com](http://www.danvilleareachamber.com)

Make a new commitment to yourself and the Chamber: Participate. We want to make this year a successful year for you and your business.

How can we make a difference in your business in 2011?

Happy New Year!

Regards,

Melony Newman  
President & CEO  
[ceo@danvilleareachamber.com](mailto:ceo@danvilleareachamber.com)

## Business Briefcase



Summit Ranch Equine Center LLC,  
DBA Summit Ranch, has a new email address: <http://www.summitranchequine.com>

The contact for Wizzbangz Burgers is Debra Clement, [wizzbangz@att.net](mailto:wizzbangz@att.net)

## *A Tribute to the Members Who Support Us...*

Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce. Please patronize our loyal Chamber members. Renewals from the dates below  
October 8, 2011 - December 15, 2010

### \*MEMBER FOR OVER 20 YEARS\*

<i>Smith Jewelers</i>	36
<i>DeBolt Civil Engineering</i>	35
<i>Burger King</i>	33
<i>The Station</i>	33
<i>Symmons Body &amp; Fender, Inc.</i>	33
<i>Snow Dental Care</i>	28
<i>J. Hettinger Interiors</i>	27
<i>Oak Tree Animal Hospital</i>	27
<i>St. Isidore School</i>	24
<i>Tri-Valley Community Foundation</i>	24
<i>C. W. Roen Construction Co.</i>	24
<i>The UPS Store- Danville Downtown</i>	24
<i>Don Ritchey</i>	23
<i>Costco Wholesale</i>	22
<i>Hartz Plaza</i>	22
<i>Rotary Club of Danville</i>	22
<i>Gagnon's Catering &amp; Rentals</i>	21

### \*MEMBER FOR 20 - 11 YEARS\*

<i>Pattiv's Fine Jewelers</i>	20
<i>Brett E. Stompro M.D., Chester K. Cheng M.D.</i>	
<i>Plastic Surgery &amp; Medi Spa</i>	20
<i>Straface &amp; Riele Commercial Real Estate Services</i>	18
<i>Bay Alarm Company</i>	17
<i>San Damiano Conf &amp; Retreat Center</i>	17
<i>Diablo Lodge</i>	15
<i>Christe James Fine Jewelry Works</i>	15
<i>Jerome R. Potozkin, M.D.</i>	14
<i>Sunrise Assisted Living of Danville</i>	14
<i>Diablo Valley College, San Ramon Campus</i>	13
<i>Wilson &amp; Kratzer - Chapel of San Ramon Vly</i>	13
<i>Leadership San Ramon Valley</i>	13
<i>Round Hill Country Club</i>	12
<i>Reutlinger Community for Jewish Living</i>	12
<i>Morgan Stanley Smith Barney</i>	11

### \*MEMBER FOR 10 - 2 YEARS\*

<i>First Choice Abbey Carpet of Danville</i>	9
<i>Pearson &amp; Williams</i>	9
<i>Snickerdoodles</i>	9
<i>Michelle J. Place, MD, FACS</i>	8
<i>Gayler Construction, Inc.</i>	8
<i>Valley Oak Respite Center</i>	8
<i>Karen G. Stepper CPA</i>	8
<i>Kitchen Solvers of the Valley</i>	7
<i>Charlie's Barber Shop</i>	6
<i>The County Connection</i>	6
<i>Virginia Duan - New Spring Financial Planning, LLC</i>	6
<i>Golden International Distributors, Inc.</i>	6
<i>Law Office of Terry L. Thompson</i>	5
<i>Tassajara Learning Center</i>	4
<i>Presence</i>	4
<i>Marge Blake-Myers</i>	4
<i>Sunset Development Company</i>	4
<i>Sara Schmitz, J. Rockcliff Realtors</i>	4
<i>Christina's Fine Clothing</i>	4
<i>Alamo Optometry</i>	3
<i>e Weddings and Events</i>	3
<i>Tower Grille</i>	3
<i>TwigsStudio Danville - Ria Sim Designs</i>	3
<i>China Paradise Restaurant, Blackhawk</i>	3
<i>Allstate Insurance William White Agency</i>	3
<i>Alive East Bay Magazine</i>	3
<i>LETIP - San Ramon</i>	2
<i>Ironhorse Home Furnishings</i>	2
<i>Farallone Pacific Insurance Services</i>	2
<i>TaylorMade Water Systems</i>	2

### \*MEMBER FOR 1 YEAR\*

<i>Anatomy Power Chiropractic</i>	1
<i>Cartelligent</i>	1
<i>Danville Chocolates</i>	1
<i>Robert Storer, Councilmember Town of Danville</i>	1
<i>Nu Skin Enterprises</i>	1
<i>Tom Hart, Real Estate Broker/Empire Realty</i>	1
<i>A Dress Change</i>	1

## A "Drive to Thrive"

### Incentive schedule

Any existing member who brings in a new member, will receive a cash incentive as follows:

- If the new member has 3 or fewer employees (annual dues of \$315), the incentive is \$50.
- If the new member has 4-20 employees (annual dues of \$375-\$530), the incentive is \$75.
- If the new member has 21-75 employees (annual dues of \$655-\$1018), the incentive is \$100.
- If the new member has 76 or more employees (annual dues of \$1125), the incentive is \$125.

Terms:

Incentives are available for members only. Giving a lead to Chamber staff does not qualify.

To qualify for a incentive, the member must provide a valid check or credit card for the first-year's dues plus processing fee to the Chamber offices or Chamber online cart.

The referring member must be designated in writing by email to [membership@danvilleareachamber.com](mailto:membership@danvilleareachamber.com) by the new member as the reason the new member joined. No incentives for membership renewals or for signing up new branch offices, nonprofits, friends of the Chamber, or dropped/delinquent members who have been dropped or delinquent for less than 18 months.

Checks will be issued 30 days after new member fees are received.

Any questions about entitlement to an incentive will be resolved by the Danville Area Chamber of Commerce Executive Committee.

The Chamber reserves the right to revise or discontinue the incentive program at any time and for any reason, with or without notice.

Thank you to **Comerica Bank**  
for hosting the  
November Business After Hours Mixer



Pictured Above:  
Gloria, Manager **Comerica Bank**  
Thank you to the following for  
donating raffle gifts  
Your generosity is appreciated  
Scott Bigelow, Wineshop at Home

---

Thank you to **Union Bank**  
for hosting the  
December Chairmans Farewell  
Business After Hours Mixer



Pictured above Lori Sato, **Union Bank**

Thank you to the following for  
donating raffle gifts  
Your generosity is appreciated

Celebrations on the Bay  
Patrick David's Restaurant  
Union Bank  
Across the Universe Web Design  
Right at Home  
Design Elements  
Rick's Tooltime, Inc.

## Ribbon Cuttings



**Opulence For You**  
**Congratulations and Best Wishes,**  
**Susanna and Moses and your team,**  
**on your Ribbon Cutting and the Release of**  
**your new makeup line!**

---

## Lighting of the Old Oak Tree



Ken Abrams and San Ramon Girls Chorus



Old Oak Tree



Father Christmas and the Snow Angel

## WELCOME TO OUR NEW MEMBERS

*We look forward to your participation.  
Thanks for supporting the business  
communities of  
Alamo, Blackhawk, Danville, and Diablo.*

**Axiom Advisory Services**  
Michael Skolnick  
4115 Blackhawk Plaza Circle  
Suite 100  
Danville, CA 94506  
800.836.4792  
mike@axiomadvisory.com  
Financial Services

**Blue Lotus Catering &  
Event Planning**  
Nellie Sanadaji  
7019 Mulberry Court  
Dublin, CA 94568  
925.787.9600  
www.bluelotuscatering.com  
nelliesanadaji@yahoo.com  
Caterers

**Boghossian Vision**  
Dr. Allen Boghossian  
3380 Blackhawk Plaza Circle,  
Suite 200  
Danville, CA 94506  
925.736.5959  
bvlask.com  
drboghossian@yahoo.com  
Optical, Optometrists, Opticians

**Carolyn Gwynn,  
Empire Associates**  
380 Diablo Road  
Danville, CA 94526  
925.336.7525  
cgwynn@empirera.com  
Real Estate-Residential

**Chevron**  
Marian Cathedral-King  
6001 Bollinger Canyon Road L  
1058  
San Ramon, CA 94583  
925.842.2969  
www.chevron.com  
catm@chevron.com

**Consignit Couture**  
Sandy Adamich  
398 Hartz Ave.  
Danville, CA 94526  
925.272.9798  
www.consignitcouture.com  
consignitcouture@comcast.net  
Clothing Consignment

**DTR Group**  
David Roby, PHD  
4115 Blackhawk Plaza  
Danville, CA 94506  
925.337.4837  
dtrgroup.sfbayarea@gmail.com  
Private Investigator

**GMG Design**  
Greg Gutbezahl  
178 Loch Lomand Way  
Danville, CA 94526  
925.406.4717  
www.gmg-design.com  
Graphic Design

**Patio Elegance**  
Curtis Shin  
409 Railroad Ave.  
Danville, CA 94526  
925.831.1912  
925.831.1912  
pelegance.com  
patioelegance@gmail.com  
Home Furnishings

**SendOutCards.com**  
Tom Eager  
520 Glasgow Cir.  
Danville, CA 94526  
925.855.1179  
SendOutCards.com/51127  
Marketing & Advertising

**Sherwin Williams**  
Katy Gilmore  
450 Diablo Road  
Danville, CA 94526  
925.362.0632  
925.362.0769  
sherwinwilliams.com  
Paint & Decorating

**Sweeney Kovar, CPA's**  
Joe Kovar  
3800 Blackhawk Rd. Ste 100  
Danville, CA 94506  
925.648.3660  
925.736.4382  
cpask.com  
joe@cpask.com  
Certified Public Accountants

**The Studio**  
Erin Gilmour  
730 Camino Ramon Suite 200  
Danville, CA 94526  
925.600.1966  
erin.gilmour@thestudiolife.com  
Health Clubs

## New Member Profiles

**DTR Group**  
David L. Roby, PhD.  
4115 Blackhawk Plaza Circle  
Suite 100  
Danville, CA 94506  
925.667.1769  
DTRGroup.SFBayArea@gmail.com

DTR Group opened its door for business December 2010. The owner, David Roby, is very excited to be a new business owner in Danville. He offers both polygraph examination services and private investigation services. He conducts polygraph examinations for criminal / civil matters, pre-employment, employee thefts, sex offender testing, infidelity and domestic violence. DTR Group offers full private investigation services to attorneys, corporations, businesses and private clients.

David has been planning this business concept over the past 5 years. He served as a University of California police officer for 27 years, and as he approached eligibility for retirement, he wondered how he could keep his hand in the work he loved. He also earned his PhD in clinical psychology, after earning his BA in liberal studies. His way of tying the skill set and experience he has together into a productive avenue blossomed into DTR Group.

He looks forward to discovering the truth for you!

**The Basket Lady**  
Barbara Melton, Owner  
8 Crow Canyon Court – Suite 105  
San Ramon, CA 94583  
925.820.4627  
bthebasketlady@comcast.net  
www.makesomeonesdaytoday.com

Since 2003, The Basket Lady has earned the highest reputation for designing gourmet gift baskets, boxes, specialty items, wine and wine accessories. We pride ourselves on providing creative gift solutions to fit any occasion and budget for corporate needs, personal and special events. Our business success is based on creativity, personal service and premium products. Free local delivery and nationwide shipping is available. A portion of our proceeds is donated to a charitable organization. \*See Entertainment Book coupon for 20% off the regular price (sales items excluded) to a maximum \$25 discount. Valid now through 11/1/2011.

---

## **2010 Citizen, Business, Educator & Charitable Organization of the Year**

Nominate who you think should be the 2010 Citizen of the Year, 2010 Business Person of the Year, 2010 Educator of the Year and 2010 Charitable Organization of the Year.

Please mail candidate applications with the following information to the Chamber offices, 117-E Town and Country Drive, Danville, CA 94526 Attn: Debra Long by Jan. 17th 2011 or fax to: 925-837-5709 or email to [office@danvilleareachamber.com](mailto:office@danvilleareachamber.com)

Include in the application the following criteria listed below:

### **Danville Citizen of the Year Award – presented by Bay Area News Group - San Ramon Valley Times**

Award Criteria:

- Significant contribution to the Danville Area Community
- History of Community Service
- Notable recent contribution (within 2 years)
- Voluntary Service (not associated with employment)
- Involved in a variety of community activities
- Displays leadership, thoroughness and integrity
- San Ramon Valley Resident
- Exhibits qualities consistent with the stature of the Award and past recipients.
- 

### **Business Person of the Year – presented by Bay Area News Group - San Ramon Valley Herald**

Award Criteria:

- Portrays the balance of successful business practice, civic contribution and family.
- Successful Business person in Danville Area, owner, independent contractor or employee for at least 5 years
- Active contributor to Danville Area Chamber of Commerce for 3 or more years.
- Involved in a variety of activities. Displays leadership, thoroughness and honors commitments
- Community contribution with other non-profit activities such as sports, religious, service clubs or library.
- 

### **Educator of the Year – presented by The Sentinel**

Award Criteria:

- An individual who has made significant personal and/or professional contributions to the overall well-being of youth in the San Ramon Valley as an educator or educational leader.
- Establishes high academic and personal standards for students. Develops strategies that help ensure students' success.
- Encourages students to strive for excellence and enhance their self-esteem, while promoting community service.
- This individual works diligently to foster awareness and appreciation of diversity.

### **Charitable Organization of the Year – presented by the Danville Express**

Award Criteria:

- Chamber member that has been a 501c3 for at least five years
- Has made significant, consistent contributions to the San Ramon Valley, and a notable recent contribution
- Demonstrates leadership, thoroughness and integrity

2011 Installation Dinner nominations are due by Jan. 17, 2011 for the Annual Awards that are presented at the Danville Area Chamber of Commerce Installation Dinner February 17, 2011. The dinner is to recognize the installation of the 2011 Danville Area Chamber of Commerce Chairman of the Board and Board of Directors and recipients of the awards.



# Important Chamber Dates 2011

Danville Area Chamber of Commerce Monthly Calendar

## JANUARY

4	11:30am	Business By Referral - Partners for Success
7	8:00am	Ambassadors
10	11:30am	Business By Referral - The Business Connection
12	7:30am	Business By Referral - Sunrise Alliance
13	5:30pm	Business After Hours Mixer <b>Anatomy Power Chiropractic</b> 3470 Camino Tassajara, Danville Members \$5.00 Prospective Members \$20.00
17	closed	Martin Luther King Day
18	11:30am	Business By Referral - Partners for Success
24	11:30am	Business By Referral - The Business Connection
26	7:30am	Business By Referral - Sunrise Alliance

## FEBRUARY

1	11:30am	Business By Referral - Partners for Success
4	8:00am	Ambassadors
9	7:30am	Business By Referral - Sunrise Alliance
10	5:30pm	<b>Business After Hours Mixer</b> <b>Pacific Union International</b> 541 Sycamore Valley Rd. West, Danville Members \$5.00 Prospective Members \$20.00
14	11:30am	Business By Referral - The Business Connection
15	11:30am	Business By Referral - Partners For Success
17	6:30pm	Installation Dinner The Historic Diablo Country Club 1700 Clubhouse Road, Diablo CA
21	closed	Presidents Day
23	7:30am	Business By Referral - Sunrise Alliance
28	11:30am	Business By Referral - The Business Connection



**The Chamber Progress**  
Danville Area Chamber of Commerce  
117E Town & Country Drive  
Danville, CA 94526  
Phone: (925) 837-4400  
Fax: (925) 837-5709

PRSR STD  
U.S. POSTAGE  
**PAID**  
DANVILLE, CA  
PERMIT NO. 178

Please check our web site for updates and changes

### EXECUTIVE COMMITTEE

Chairman of the Board  
*Kim Lindeberg*  
*Lindeberg Group, LLC*  
Chair Elect  
Jonathan Watts  
*Frankel & Goldware Law Offices*  
Past Chair  
Joe Combs  
*The Combs Team*

Vice Chair of Promotions  
Virginia Duan  
*New Spring Financial Planning*  
Vice Chair of Economic Affairs  
Lori Sato  
*Union Bank of California*  
Vice Chair of Membership  
Dee Thompson  
*Law Office of Terry L. Thompson*

### DIRECTORS

Darlene Gayler  
*Gayler Construcion*  
Marcia Harmon  
*Cottage Jewel*  
Tom Hart  
*Empire Realty*  
Rick Johnson  
*Rick's Tooltime*

Andrea Landsberg-Reeder-  
*Sunset Development*  
Wade Luckhardt  
*Fast Signs*  
Larry Marx  
*Diablo Country Club*  
Darren Nicholson  
*e4e, Inc.*

Tim White  
*Heritage Bank of Commerce*  
William White  
*Allstate Insurance*  
Susie Wingate  
*CMG Mortgage, Inc*

Visit: [www.danvilleareachamber.com](http://www.danvilleareachamber.com)