



State of the Town Luncheon

Speaker: Mayor Newell Arnerich,
Town of Danville

Topic: **“State of the Town Address”**

Date: March 17, 2009

Where: Crow Canyon Country Club
711 Silver Lake Drive, Danville

Cost \$35 after 3/12/09
reservations required

Time: 11:30am Networking
12 Noon Lunch

*Sign up online at
www.danvilleareachamber.com,
mail in registration form with check or
Visa or Master Card Credit Card
information to
117-E Town & Country Dr.
Danville, CA 94526
or fax in with Credit Card information
to 925-837-5709

Save The Dates

June 20-21 Danville Fine Arts
Fair

Chamber Business After Hours Mixer
every 2nd Thursday of the Month

Farmers Market every Saturday
morning

Please refer to the Chamber online
calendar for changes and updates at

www.danvilleareachamber.com



ALOHA GOLF CLASSIC

DINNER & AUCTION



**MAKE PLANS NOW TO PARTICIPATE IN
OUR ALOHA GOLF CLASSIC AT
BLACKHAWK COUNTRY CLUB - LAKE COURSE
MONDAY, JULY 20, 2009**

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MARCH-APRIL 2009

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Next Progress May/June



www.danvilleareachamber.com

Member of the Month

Phil Long
Longevity Wines
35 Rickenbacker Circle South
Livermore, CA 94550
www.longevitywines.com
888-325.wine



Phil along with his wife Debra, own and operate their small winery in Livermore, Longevity Wines. Production is around 500 cases per year; as they concentrate on quality not quantity. Small lots of individual varietals as well as blends, are served in the tasting room every Saturday and Sunday 12:00 noon to 5:00PM. From picking up the fruit to bottling, Phil and Debra do it all. Currently, varietals being served in the tasting room are two very different Chardonnays, Viognier, Midnight Syrah Rose', Merlot, Cabernet Sauvignon, and their signature Rhone blend named appropriately, "Longevity".

The Long's define Longevity as:
A Lifestyle - a way of enjoying what you live, as well as living what you enjoy. A philosophy that is practiced everyday in developing our wines. Ultimately, it's about the experience. It is our quest not to just produce and sell great wine, but to share these experiences with others.....
It's about Longevity

STAFF

President/CEO
Melony Newman
ceo@danvilleareachamber.com

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Charlotte Mills
membership@danvilleareachamber.com

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Debra Long
office@danvilleareachamber.com

Events Coordinator
Martha Husak
events@danvilleareachamber.com

CHAIRMAN'S CORNER

The Chamber with Golden Opportunities



Spring is in the air. The trees and flowers have blossomed—albeit prematurely but it's beautiful. We started the year with a successful Installation Dinner at the Blackhawk Museum with the announcement of the Citizen, Business Person, Educator and Charitable Organization for 2008. In addition, our Annual State of the Town Luncheon is expected to be an informative Chamber event on March 17th.

As part of my goal for 2009, the message is to remind the community to do business locally, shop locally and be a part of the community. There are many ways that the Chamber promotes businesses. Speaking personally, being a Chamber member has had a positive impact on my business!

Make a commitment to yourself to be a part of the Chamber and then watch your potential business grow. The Chamber has opportunities for you to meet new people and create relationships and develop leads. Please view our website and Progress newsletter for more information and details regarding events. I hope you can attend the Monthly Mixers especially and join a committee.

Together, we can find those "golden opportunities" right now, right here. Let the Chamber work for you!

Warmest Regards,

Chris Edlund
2009 Chairman of the Board
Christe James Fine Jewelry Works

Mission Statement:

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



**IMPORTANT CHAMBER NEWS
AND ANNOUNCEMENTS:**

Important Chamber news and announcements:

Effective at the April mixer, the prospective member rate to attend mixers will be raised to \$20. This is competitive with other Chambers. We believe this reflects the greater value of being a Chamber member.

As an experiment, the printed Chamber Progress newsletter will be reduced to 8 issues in 2009. As a member, is it still a resource for you? Do you prefer an electronic version altogether? Or, do you refer to the website for current information? We would appreciate your feedback.

The Chamber board recognizes the challenges of small businesses today. We have decided to freeze dues for 2009. As additional options, we will offer quarterly payment plans on a case by case basis.

Please contact Melony Newman, President & CEO, if you have any comments or questions.

Business Briefcase

Hope Hospice, Inc., a community based, non-profit serving the San Ramon and Tri-Valley area, has hired Donna McMillion as Development Director.



From the President's desk:



To our valued Members,

The repeated message during our Installation dinner was:

Shop local, Do business locally.

Now more than ever, it's important to be a member of the Danville Area Chamber of Commerce and support the local business community. The Chamber works for you to help refer business as well as offering networking opportunities. The Chamber is a great value! Just being listed on our website alone is invaluable. It's a very affordable form of advertising. Speaking of the website, please take a few minutes to give attention to your listing in the directory. There are ways to enhance it and offer more details regarding your business. It would be a benefit to you for people searching on the website. If you need assistance, please call the Chamber office.

We all agree that this is a great community. In order to keep the community unique and vibrant, it requires supporting each other. The Danville Area would not be the same without our business community. I hope you will keep this thought in mind: Shop Local.

Let's work together to make 2009 as prosperous as possible!

Melony Newman
President and CEO
www.danvilleareachamber.com

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Installation Dinner

Congratulations to Recipients for the 2008 Awards



Citizen of the Year
Brad Blake, Blake Hunt Ventures



Business Person of the Year
Marty Breen, Forward Motion



Educator of the Year
John Geltmeyer, Del Amigo HS



Charitable Organization of the Year
Friends of Discovery/Thrift Station



Chairman's Award
Steve Wilcox, Summit Financial Group

Other nominees included Dee Thompson, Elaine Cortez Schroth, George & Darlene Gayler, Jerry Hettinger, Jacquie Fannilli, Sara Little, Down Syndrome Connection & San Ramon Valley Education Foundation.

Thank you to the following sponsors:

Twigsstudio Danville/Ria Sim Designs, Christe James Fine Jewelry Works, Guy A. Greco, Heritage Bank of Commerce, Stan Moore Photography, Allied Waste Services, Concannon Winery, Longevity Wines, Mangia-Mi, Piatti's Restaurant, Suzette Cabatu, La Buena Vida, Installation Dinner Chairman

Thank you to the following raffle prize donors.

Amici's East Coast Pizzeria
Bank of the West
Bay Building Maintenance
Bittersweet Cafe
Blackhawk Museum
Burke Williams Day Spa
Christe James Fine Jewelry Works
Design Elements
El Sol Winery
Forbes Mill Steakhouse
Forward Motion Sports
Heavenly Indulgence The Unique Boutique
JellyStone Photography
La Buena Vida

La Ultima
Longevity Wines, Inc.
Marcello's Restaurant & Piano Bar
Navlet's Garden Center
Olive
Patrick David's
Piatti Risorante and Bar
Raffine, LLC
Savignon
Stella Luna
Tao Sports, Danville
The Sentinel
Tribez
WineShop at Home

Thank you to **Diablo Country Club**
for hosting the January After Hours Mixer



A beautiful venue for our Mixer
1700 Clubhouse Drive, Diablo

Thank you to the following
members for donating raffle gifts:

Opulence For You
Diablo Country Club
William White, All State Insurance



SAVE THE DATE SEMINAR

“Strategies for Securing Your Customer’s
Credit Card Information”

April 29th
networking 8:30am-9:00am
9:00am-10:am
Chamber Offices
117 E. Town & Country Drive

Presented by Darren Nicholson from
Autonomic Software
and Rich Wood, **E-Pay Now.com**

RSVP to membership@danvilleareachamber.com

Ribbon Cuttings

Congratulations to **Keller Williams Realty** on your
Ribbon Cutting and Grand Opening



Keller Williams Realty located in the
Rose Shopping Center at 760 Camino Ramon



Chairman of the Board, Chris Edlund,
Christe James Fine Jewelry Works,
with Beverly Steiner, Keller Williams

Sponsorship and Volunteer Opportunities Available for Chamber Events!

Want to reach 30,000 people promoting your business?

We are currently seeking sponsors for the Danville
Fine Arts Faire to be held June 20-21 and
The Fall Crafts Festival October 24-25.
Contact the Chamber to sign up to have a booth for 1
or 2 days and promote your business.
(No Sales Transactions)

Also needed are sponsors and volunteers for our
Aloha Golf Event,
July 20, 2009
Call the Chamber @ 925-837-4400

***A Tribute to the Members
Who Support Us...***

Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce. Please patronize our loyal Chamber members.

◆ *Members for over 10 Years* ◆

Rotary Club of Danville	21
Susan Foord Catering & Chow, Ciao!	16
Domenico's Delicatessen & Gelateria	13
Sunrise Assisted Living of Danville	13
Down Syndrome Connection of the Bay Area	10
Valley Waste Management	10

◆ *Members for over 9-2 Years* ◆

Rotary Club of Danville/Sycamore Valley	9
Shannon B. Jones Law Group	9
Center for Anti-Aging Medicine & Hormone Restoration Therapy	8
The CROWN British Pub & Restaurant	8
Richard Collari, Jr. Attorney at Law	7
Danville Park Apartments	5
The County Connection	5
Comerica Bank	3
Health (2o)	2
Comcast	2
Pawsitive Reinforcement, Inc.	2

◆ *Members for 1 Year* ◆

Your Town Monthly	1
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Feb. 10, 2009

In Memory

Pamela Sue Gaya July 29, 1947 ~ Jan. 30, 2009
Resident of Danville, Pamela Sue Gaya or "Pammie" as many called her, passed away unexpectedly on Friday, January 30th. She was employed by J. Rockliff Realtors. She will be missed!

***WELCOME TO OUR
NEW MEMBERS***

*We look forward to your participation.
Thanks for supporting the business communities of Alamo, Blackhawk, Danville, and Diablo.*

The Fringe Hair Salon and Spa
Andrea Dabier
520 San Ramon Valley Blvd.
Danville, CA 94526
925.838.2848
thefringehairsalon.com
info@thefringehairsalon.com
Hair Salon & Products

San Ramon Valley Fitness, Inc.
Cori Lentz
Danville, CA 94526
925.348.2846
925.886.2654
sanramonvalleyfitness.com
cori@sanramonvalleyfitness.com
Health, Fitness and Wellness

Feed Nicaragua
Grisell Navas
3929 Crow Canyon road
San Ramon, CA 94582
925.997.4596
2grisell@sbcglobal.com
Non-Profit Organization

Danville Area Chamber teams with Livermore Winegrowers Association to showcase the best Restaurants, Wineries, Boutique Retailers, Spas and Golf & Recreation activities

Businesses offer exclusive discounts to PASSPORT holders from March 20th – September 4th

PASSPORTS sold at Chamber offices for \$45.00 = Value \$2000+ in coupons offers.
Purchase at the Chamber office or online at www.danvilleareachamber.com

New Member Profiles

Hauling Pros, Inc.

Ryan Crownholm
We're Taking Junk to the Next Level
925-682-8987
www.HaulingPros.com

Hauling Pros has been offering professional Junk Removal, Demolition, and Recycling services to the East Bay since 2000. The company was started by Ryan Crownholm, a former service member in the US Army and Graduate from Saint Mary's College. Hauling Pros customer service is unrivaled in the industry, they were awarded the prestigious Diamond Certified Award, an A+ Rating with the BBB, a Certified Bay Area Green Business, and a loyal customer base 10,000 clients strong. So, whether you have an old couch to haul away or a swimming pool you want removed the Hauling Pros can handle it.

San Ramon Regional Hospital Foundation

Gregg Schnepple, Executive Director
7777 Norris Canyon Rd.
San Ramon, CA 94583
925.588.1225
gregg.schnepple@gmail.com

The San Ramon Regional Hospital Foundation is a non-profit public benefit corporation that is guided by a volunteer Board of Directors. The Foundation's mission is to improve the health of the residents of the San Ramon Valley by conducting projects and programs, both independently and in partnership with other organizations. Of particular interest to the Foundation are initiatives in the areas of education, vaccination, medical research, and other health-related assistance which are consistent with its charitable purposes.

The Alamo Danville Artist Society (ADAS)

Kasia Kessler
925.933.2466

ADS was founded in 1977 by Beth Batchelor and Ida Farese. ADAS's mission is to foster fine art appreciation and art education within our communities and to provide opportunities for artist, and students of art, to further their Have a Ball Foundation ADAS was founded in 1977 by Beth Batchelor and Ida Farese. ADAS's mission is to foster fine art appreciation and art education within our communities and to provide opportunities for artist, and students of art, to further their artistic development. ADAS is especially proud of our yearly art shows and our Community Art Education Program were 10% of sales proceeds go directly back into our school art programs.

Shows include; Student Art Show in February at the Pioneer art Gallery, the Spring Art Show in March & April at the Pioneer Art Gallery, John Muir Hospital Show in August, and Art in the Park in Danville in October. ADAS's Holiday Party, every December, at which thousands of dollars in grants go to the San Ramon Valley School art teachers at the party every year. Please come to any of our events and support your area artists and student art programs. All are welcome!

San Ramon Valley Fitness, Inc.

Cori Ann Crifasi
Phone: (925) 348-2846
cori@sanramonvalleyfitness.com
www.sanramonvalleyfitness.com

Experience the luxury of a stylish and exclusive fitness spa. We offer an inspiring, alternative atmosphere where you can escape to focus on your total well-being and health. We offer one-on-one personal training, partner training, boot camps, fit-stick classes, mat pilates, barre & yoga fusion classes, extreme abs & core classes, flexibility classes, nutritional counseling, chiropractor referrals, luxurious facial treatments, wax treatments, and massage therapy within our unique fitness spa. Exercising in a luxurious and private environment is one of the best things about San Ramon Valley Fitness. It is a wonderful opportunity to nourish your body, mind, and soul. Health Through Fitness...

G Interiors

Grisell Navas
3929 Crow Canyon Road
San Ramon, CA 94582-1459
Cell 925-997-4596
g@ginteriors.net

It's a Matter of Choice You either Try designing yourself Or you give me a call to discover endless possibilities You either Stress about the decision making Or you partner with me to understand what is best for your space and your lifestyle You either Get overwhelmed with all the choices Or you let me introduce you to a simpler plan of action You either Spend lots of money and/or waste your precious time Or we get together to save you both! It's that simple, it is all up to you.

Have a Ball Foundation

Bob & Kim Hammer
662 Rock Island Circle
Danville, CA 94526
925.837.5554
haveaballgolf.com
bobhammer@sbcglobal.net

Bob & Kim Hammer, new Danville residents started the Have a Ball Foundation after Bob's second bout with testicular cancer concluded with 26 rounds of chemotherapy. Their 5 year-old son Joshua is here today because of Lance Armstrong and his Foundation.

Their foundation has now raised over \$500,000.00 for cancer research in the past 4 years through their main fund-raiser, the "Have a Ball" Golf Tournament. The 2008 golf tournament raised \$195,000.00 for cancer and allowed Bob & Kim to donate to 15 different cancer organizations.



Important Chamber Dates 2009

Danville Area Chamber of Commerce Monthly Calendar

MARCH

- 3 11:30am Business By Referral - Partners for Success
- 6 8:00am Ambassadors
- 10 noon Ribbon Cutting
The Fringe Salon & Spa
520 San Ramon Valley Blvd., Danville
- 11 7:30am Business by Referral AM Group
- 12 5:30pm **Business After Hours Mixer**
J. Hettinger Interiors
200 Hartz Avenue, Ste B Danville
\$5.00 Members \$10.00 Prospective Members
- 17 11:30am **State of the Town**
Crow Canyon Country Club
711 Silver Lake Drive, Danville
- 17 11:30am Business By Referral - Partners for Success
- 25 7:30am Business by Referral AM Group
- 26 5:00pm Ribbon Cutting
Dabble
3476 Blackhawk Plaza Circle, Danville

APRIL

- 3 8:00am Ambassadors
- 7 11:30am Business By Referral - Partners for Success
- 8 7:30am Business by Referral AM Group
- 9 5:30pm **Business After Hours Mixer**
Museum of the San Ramon Valley
205 Railroad Ave, Danville
\$5.00 Members \$20.00 Prospective Members
- 16 5:00pm Ribbon Cutting
Patelco
310 Hartz Ave, Danville
- 21 11:30am Business By Referral - Partners for Success
- 22 7:30am Business by Referral AM Group
- 29 8:30-10:00am **Securing Your Customers Credit Card Information**
see page 5
- 30 5:00pm Ribbon Cutting
Lazarex Cancer Foundation
169 Front St., Suite 203, Danville

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Christe James Fine Jewelry Works

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The Chamber Progress

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