



Save The Dates



- February 5 Installation Dinner
- March 17 State of the Town
- June 20-21 Danville Fine Arts Faire
- July 20 Golf Tournament
- Sept 17 Business Showcase
- October 24-25 Danville Fall Craft Festival
- November 27 Lighting of the Old Oak Tree

Chamber After Hours Mixer every 2nd Thursday of the Month

Farmers Market every Saturday

Please refer to the Chamber online calendar for changes and updates at www.danvilleareachamber.com

State of the Town Luncheon

Speaker: Newell Arnerich, Mayor Town of Danville

Topic: "State of the Town Address"

Date: March 17, 2009

Where: Crow Canyon Country Club
711 Silver Lake Drive, Danville

Cost: \$30 if paid by 2/27/09
\$35 after 2/27/09
reservations required

Time: 11:30am Networking
12 Noon Lunch

*Sign up online at www.danvilleareachamber.com, or mail in registration form with check, Visa or Master Card Credit Card information to 117-E Town & Country Dr. Danville, CA 94526 or fax in with Credit Card information to 925-837-5709

FEBRUARY 2009

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Member of the Month

La Buena Vida

606 Sycamore Valley Road West
Danville, CA 94526
Suzette Cabatu



Suzette is the owner of La Buena Vida a unique culinary gift and wine shop where you can find olive oils, aged balsamics, pasta, gourmet salts, tapenades, premium coffee, culinary items, inspirational cookbooks, boutique chocolates, unique wines, wine accessories, specialty decanters, paella necessities and artisan finds.

La Buena Vida is located in the Livery in Danville.

Please visit Suzette at La Buena Vida to locate those specialty items you are looking for.

STAFF

President/CEO

Melony Newman
ceo@danvilleareachamber.com

Membership Services

Charlotte Mills
membership@danvilleareachamber.com

Office Manager

Debra Long
office@danvilleareachamber.com

CHAIRMAN'S CORNER

The Chamber with Golden Opportunities

Dear Members,

Valentines Day is day dedicated to “hearts” and the opportunity to let those you care about, know how you feel. Please remember to call our Chamber members to order your flowers, make dinner reservations or visit a jewelry store. (hint)



Our Installation dinner proved to be a wonderful way to kick off the New Year. Thank you to everyone who showed their support of the Board, the award nominees and recipients. I know you will join me in applauding all who were recognized for their many accomplishments and outstanding contributions. A special “Thank You” to Beverly Barnett with Scott’s Catering and Jon Snyder with the Blackhawk Museum. We had local talent provide entertainment. How fortunate we were to have as Our Master of Ceremonies; Mark Curtis. He kept the evening flowing with humor while demonstrating his time management skills.

Looking ahead, we have many exciting new opportunities for our members to get to know each other. Along with our well-attended mixers; we have our many Ribbon Cuttings. Now more than ever, it’s important to network and attend Chamber functions to meet new people and promote your business. You won’t want to miss Mayor Newell Arnerich’s State of the Town address on March 17th at Crow Canyon Country Club. Come hear a recap of what has happened in our community this past year and what may be planned for the coming year. Plans for the June Fine Arts Fair and our Aloha Golf Tournament in July are already under way. So if you are interested in meeting potential customers, here are a couple of committees that offer warm weather, good fun, and many networking opportunities. These two great events will be here before we know it! If you want to participate, please sign up today.

For any and all chamber events please visit our website @ www.danvilleareachamber.com or call our office for more details.

Warmest Regards,

Chris Edlund

2009 Chairman of the Board

Christe James Fine Jewelry Works

Mission Statement:

Our mission is to enhance the growth and development of business and the quality of life in our community, by helping to keep our membership informed, connected, and prosperous.



WELCOME HOME

From New York's Hudson River to Danville, California
Captain Sully Is Welcomed Home

The Town of Danville held a "Welcome Home" Celebration for Captain Chelsey "Sully" Sullenberger on January 24. The celebration was attended by a crowd of over 5,000 people.

Sullenberger's actions and those of his crew are an inspiration to every American.

Pictured Below Lorrie and Captain Sullenberger



Business Briefcase

**Pacific Gas & Electric has moved their offices to
1850 Gateway Blvd., 8th Floor
Concord, CA 94520.**



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From the President's desk:

To our valued Members,



It's been an exciting new year so far. We have a new President of the United States promising change and hope for better economic times. We have a new Chairman of the Board as well as a few new Board members. I look forward to working with Chris Edlund and the 2009 Board of Directors. They are an incredible group of leaders. Last but not least, we have a home town hero, Pilot "Sully" Sullenberger. The community is so proud of him and his heroic efforts which kept 155 people safe. What a proud moment for Danville!

I realize that these are very challenging times for people and businesses. Now more than ever, it's important to do business locally. Our community would not look or be the same charming place without our local businesses. They need and depend on you. Likewise, your involvement and participation with the Chamber is important during these times. There are fellow members wanting to meet you and learn about your business. Besides, what a terrific value alone just being advertised on our website!

The marketing committee will continue to meet and move forward on updating collateral and marketing material. We thank the committee for their continued support and efforts.

Looking ahead, we will continue to find opportunities to help our membership and their businesses. We encourage you to attend mixers and events to meet your business community and make new friends. I'd love to hear from you ways that we can help you.

Make a new year's resolution to be a part of the Chamber and watch your business grow.

Melony Newman
President and CEO
ceo@danvilleareachamber.com

A Tribute to the Members Who Support Us...

Thank you for renewing your membership and supporting the local business community and your Chamber of Commerce.
Please patronize our loyal Chamber members.

◆ *Members for over 10 Years* ◆

Aswad Properties	57
Smith Jewelers	35
Town of Danville	25
Tri-Valley Community Foundation	23
Crow Canyon Country Club	22
SRV School Age Child Care - Kids Country	19
Cattails Florist / Blackhawk Florist	18
United States Postal Service	18
Strizzi's Restaurant	16
Pacific Coast Farmers Market	16
The Body Adventure	12
Barbara Safran, Land of Gold Realty	11
Danville Self Storage	10
Morgan Stanley	10
Mechanics Bank	10

◆ *Members for over 9-2 Years* ◆

Regalia & Associates, CPA's	9
David Romano	7
Jenkins & Stepper CPA's	7
Pacific Gas & Electric	7
Kitchen Solvers of the Valley	6
H & R Block Tax Services	6
Blake Hunt Ventures	5
Ella J	5
Patrick David's	5
Duan, Virginia - Smith Barney	5
ESIN Restaurant & Bar	5
Bridges Restaurant	4
Diablo Country Club	4
U.S. Bank	4
eventPRO	4
A Clear Vision Organizing & Productivity Consulting	4
On-Site Wood Wizard, Inc.	3
Arpana Law	3
Diablo Valley 92.1 KKDV	3
Christina's Fine Clothing	3
Goldstein Enright Accountancy Corp.	2
Autonomic Software, Inc.	2
Town Planner Community Calendar	2
New Direction Fitness	2
JellyStone Photography	2
Dr. Sara Denman	2
Food Marketing Resources	2
China Paradise Restaurant, Danville	2

◆ *Members for 1 Year* ◆

BodyTech Center	1
Susan D. Tulis CPA, Inc.	1
Just Tix	1
Brule & Rooney, LLP	1

Cut off Jan 10th

TAKE ADVANTAGE OF THE WEBSITE Have You updated Your Website?

Process for current members:

Your membership and business information has been initially set up for you.

Our new website allows you to log in and manage your own membership information and business listing.

1. Go to www.danvilleareachamber.com/user/me/edit
2. Login with the primary contact name of record for your business at the Chamber and the password ' 1234 '
 - a. i.e. Format "First 'space' Last" (case sensitive First Letters)
 - b. user name = John Smith ; password= 1234 (if at anytime you signed in as another name or your business name, use that as your user name or change it to your personal name.)

Please note that there are three links under the "Edit" tab where you keep your can information updated they are:

- Account Settings
- Change your password here
- Change your email address here
- Scroll to the bottom of the page and click on "submit" to update your information.
- Membership Info (Displayed only to you and Chamber Administrators)
 - Change your primary contact (for Chamber business) here
 - Change you billing address here
 - Scroll to the bottom of the page and click on "submit" to update your information.
- Business Listing (Public Display)
 - NOTE: Information here is viewable on the web site to the general public.
 - Business Categories - Select the high level business category (pre-selected)
 - "Directory Tags" – This is where you can add single or double word, comma separated, keywords
 - Business Description: Write your 50 to 100 word description of your business. You can include store hours, etc.
 - Fill in the other fields as described or desired.
 - Member to Member Offer - If you wish to make a member to member offer, fill out the offer area and select "yes"
 - Scroll to the bottom of the page and click on "submit" to update your information.

Thank you to
New Direction Personal Fitness
for hosting the January After Hours Mixer



A full house at New Directions Personal Fitness
115 Railroad Avenue, Ste G. Danville

Thank you to the following
members for donating raffle gifts:

New Direction Personal Fitness
Role Players
Virginia Duan, Smith Barney
Thyme To Eat
Celebrations On The Bay

Catered by Tower Grille

Upcoming Mixers:

Feb 12 Diablo Country Club
March 12 J. Hettinger Interiors

Ribbon Cuttings

Congratulations to **H&R Block** on your
Ribbon Cutting



Wayne Wickham, H&R Block
with staff and
Chamber Members during Ribbon Cutting at
H&R Block,
714 San Ramon Valley Blvd., Danville

Upcoming Ribbon Cuttings:

Feb 26 Danville Ink, Tatoo, Piercings
 and Jewelry
April 16 Patelco Credit Union

CHAMBER ADVERTISING

Flyers 8 1/2 x 11

Cost: \$150

Procedures: Bring 700 copies to the Chamber by the 15th of the
preceding month. **Must be Reserved.**

Ads in the Progress

Ads come in three sizes and can be purchased by the month or by six months, ads from \$60.00-\$600.00
Deadline for reserving space is the 10th of the preceding month. **Must be Reserved**

Camera ready artwork requires.

Web site advertising also available visit the website and click on advertising or call the Chamber office at
925.837.4400

Farmers Market call the Chamber office for a reservation.

Member Testimonials

Chance Meeting, By Nancy LaBelle

I had just started my new job as Executive Director of a local non-profit called the **Down Syndrome Connection** of the Bay Area (DSCBA) and I was looking forward to networking with other chamber members. It was by chance that I attended the Annual State of the Town Luncheon. Was it by chance that I met chamber member and Financial Advisor Steve Wilcox with **Summit Financial Group**? Steve and I sat at the same table for lunch and began to talk about each other's businesses. I gave Steve a very brief overview of our mission and he opened not only his ears but his heart when he heard about who we served and why.

About two weeks after the luncheon, Steve visited the DSCBA to inform us that his financial group puts on an annual charity golf tournament, auction and dinner for a worthy cause and that he and his partners have chosen the DSCBA. How generous! We were thrilled! Through the process we got to know all of the wonderful folks at Summit Financial Group and their families and it was an amazing event coordinated by Kimberlee Kelso that raised over \$16,000 for our organization.

Chamber members such as Dr. Jess Pontious donated items for the auction and he and chamber CEO Melony Newman came out to swing their clubs in support of this event. Thank you to Summit Financial partners Steve Wilcox, Don Ledoux, and Nathan Bennett for their compassion and their support of our mission.

Since moving our insurance benefits to **Stephenson Welsh Insurance Services** in 2006 the level of service from Brian Stephenson and Bob Welsh has been impeccable. They are consistently looking at ways to help our company save money with our benefits packages while maintaining or improving the quality of our benefits. At a personal level they do not hesitate to help all insured individuals with specific questions and needs when necessary and in a timely manner. Their professionalism far exceeds brokers I have dealt with in the past and it is great working with another small business in the community.

Andy Berg - Owner/COO - **Canary Marketing**

The 2009 Board of Directors



First Row: Melony Newman, President/CEO
Danville Area Chamber
Andrea Landsberg, Chairman
Chris Edlund, Ria Sim, Lori Sato

Second Row: Virginia Duan, Larry Marx, Joe Combs, Susie Wingate

Third Row: Darren Nicholson, Dan Dellegrotti, Guy Greco, Jess Pontious, Kim Lindeberg, Jonathan Watts and Joe Buenavista

Happy Valentine's Day

Visit the Chamber
website www.danvilleareachamber.com
for Florists
Jewelers, Spas, Books, Cards, Candy, Wine
and one of a kind Gifts for your
special valentine this month.

Support our town and membership

New Member Profiles

Patelco Credit Union

310 Hartz Ave
Danville, CA 94526
Toni Sciaky
Danville Branch Manager
Email: tsciaky@patelco.org

Make the smart choice. Become a credit union member today.

We invite you to join **Patelco**, a not-for-profit credit union founded in June of 1936. Like most credit unions, Patelco was originally started to serve the financial interests of the employees of a specific organization, in our case the Pacific Telephone & Telegraph Company. The year was 1936, and Patelco's initial assets totaled a mere \$500.

Today, we are among the largest credit unions in the country, with over \$4 billion in assets and over 250,000 members. We have expanded our field of membership to serve the employees of over 1,000 large and small businesses and communities throughout California and the United States. We are dedicated to maximizing your value, not our profits. We roll our success into low loan rates, high savings rates, and low fees, so you can get more money and meet your financial goals.

New Members

Have you taken advantage of your free advertising opportunity by submitting your 100 word article about your business to be placed into the Progress?

*Please submit to Debra
@ office@danvilleareachamber.com
by the 10th of the preceding month to be included in the next newsletter
or call 837-4400 ext 10 for more information.*

Don't let this opportunity pass you by.

Make yourself known to our Chamber members

In Memory

Pat Hejtmanek, a Danville resident passed away from cancer in early January. Pat has been a member of the Danville Area Chamber for 7 years as a successful real estate agent. Donations may be made to the American Cancer Society or the Anti-Defamation League.

WELCOME TO OUR NEW MEMBERS

*We look forward to your participation.
Thanks for supporting the business communities of
Alamo, Blackhawk,
Danville, and Diablo.*

Alamo Danville Artists' Society

Kasia Kessler
524 Hartz Avenue
Danville, CA 94526
925.933.2466
kasiakpd@myway.com
kasiakpd@myway.com
Art Galleries

San Ramon Regional Hospital Foundation

Gregg Schneppe
7777 Norris Canyon Rd.
San Ramon, CA 94583
925.588.1225
gregg.schneppe@gmail.com
Non-Profit Organization

Comerford's

Ardi Dezfouli
201 Rickenbacker Cir.
Livermore, CA 94551
925.580.2124
ardi_assef@yahoo.com
Health & Safety

Danville Ink, Tattoo, Piercings & Jewelry

Hillary Marckwardt
290 Rose Street
Danville, CA 94526
925.838.4465
danvilleink.com
Tattoos

Ruggieri Construction

Chris Ruggieri
342 Railroad Ave
Danville, CA 94526
925.552.6652
danvillebuilders.com
chris@danvillebuilders.com
Construction

Hauling Pros

Ryan Crownholm
73 South Buchanan Circle
Pacheco, CA 94583
925.682.8987
haulingpros.com
ryan@haulingpros.com
Junk Removal Service



Important Chamber Dates 2009

Danville Area Chamber of Commerce Monthly Calendar

FEBRUARY

- 3 11:30am Business By Referral - Partners for Success
- 5 6:30pm-9:30pm Installation Dinner
Blackhawk Museum
- 6 8:00am Ambassadors
- 11 7:30am Business by Referral AM Group
- 12 5:30-7:00pm **Business After Hours Mixer**
Diablo Country Club
1700 Clubhouse Road Diablo
\$5.00 Members \$10.00 Prospective Members
Chamber office closed in observance of President's Day
- 16 11:30am Business By Referral - Partners for Success
- 25 7:30am Business by Referral AM Group
- 26 5:30pm Ribbon Cutting
Danville Ink
290 Rose Street Danville

MARCH

- 3 11:30am Business By Referral - Partners for Success
- 6 8:00am Ambassadors
- 11 7:30am Business by Referral AM Group
- 12 5:30pm **Business After Hours Mixer**
J. Hettinger Interiors
200 Hartz Avenue, Ste B Danville
\$5.00 Members \$10.00 Prospective Members
- 17 11:30am **State of the Town**
Crow Canyon Country Club
711 Silver Lake Drive, Danville
- 17 11:30am Business By Referral - Partners for Success
- 25 7:30am Business by Referral AM Group

2009 BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

Chairman of the Board
Chris Edlund
Christe James Fine Jewelry Works

Chairman Elect
Joe Combs
The Combs Team

Vice Chair/Economic Affairs
Lori Sato
Union Bank of California

Vice Chair/Promotions
Kim Lindeberg
Lindeberg Group, LLC

Vice Chair/Membership
Jonathan Watts
Frankel & Goldware Law Offices

Past Chairman
Elaine Cortez Schroth
Bay Building Maintenance

DIRECTORS

Joe Buenavista
Merrill Lynch
Daniel Dellegrotti
Alphagraphics
Virginia Duan
Smith Barney
Guy A. Greco
Heritage Bank of Commerce
Diablo Valley Banking Region
Andrea Landsberg
Sunset Development Company
Larry Marx
Diablo Country Club
Darren Nicholson
Autonomic Software, Inc.
Jess Pontious D.C.
Pontious Chiropractic
Ria Sim
Twigsstudio Danville
Susie Wingate
CMG Mortgage Services, Inc



The Chamber Progress

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